

DIRECTORS' REPORT

To,
The Members of
Acko General Insurance Limited ("the Company")

Your Directors are pleased to present the Fourth Annual Report on the business and operations of the Company, along with the audited financial statement for the year ended 31 March 2020.

BUSINESS OPERATIONS:

Particulars	Year ended 31 March 2020 (Amt. in Rs.'000)	Period ended 31 March 2019 (Amt. in Rs.'000)
Total Revenue	19,56,215	6,01,549
Total Expenditure	38,34,053	19,45,264
Profit/ (Loss) before tax	(18,77,838)	(13,43,715)
Tax expense / (benefit)	-	-
Profit / (Loss) after Tax	(18,77,838)	(13,43,715)

REVIEW OF OPERATIONS:

The Company has rapidly scaled up its operational capabilities, from issuing 2,23,121 policies in Financial Year 2018-19 to issuing 9,60,750 policies in Financial Year 2019-20.

IMPACT OF COVID ON THE OPERATIONS OF THE COMPANY.

The Company expects the auto business to recover first and that there is also a promising trend of recovery. With respect to work-from-home facility provided to the employees due to the pandemic, your Company has not faced any productivity issues. All measures including regular sanitization and other advisories are being followed.

CHANGE IN NATURE OF BUSINESS, IF ANY:

No changes in the business carried on by the Company during the year under review.

SHIFTING OF REGISTERED OFFICE

The shareholders at the extra-ordinary held on 12 January 2020 approved the shifting of the registered office of the Company to the state of Karnataka. The Company had filed necessary applications with the Regional Director, Western Region Bench, Maharashtra ("RD"). The RD, by order dated 22 June 2020, has approved the application of the Company. The Company is in the process of completing the necessary filings in this regard.

PRODUCTS:

The Company has launched products in different lines of business such as Motor Insurance, Group Health Insurance, Equipment Insurance, Fire Insurance, Liability Insurance and many more. The Company has also launched its international travel product which is first of its kind. The Company has also obtained approval for Retail Health Insurance as well.

- Under the Motor Insurance products company has Liability only & Package policies (both annual and long term wherever applicable) for Private Cars, Two-wheelers & Commercial vehicles. Also, basic add-ons available in market for existing vehicle insurance products. The Company also launched Standalone OD product for Bike & Car.
- Under the Group Health Products company has Group Medclaim cover, Domestic & International Travel covers, Group, Personal Accident covers, Loan shield Covers, Equipment Insurance and Fire Covers. Under Liability line of business, Company has Service Contract Liability and Commercial General Liability Products.

The Motor products are majorly being distributed through the Company's website while Group & liability products are offered to strategic clients. The Company proposes to distribute the Motor Insurance products through different intermediary channels which are philosophically aligned to the Company's vision. Keeping in view the Company's philosophy of offering simple purchase experience to the customers & offering value for money, the products are designed with lot of features for the customers.

Your Company aims to widen its offering within existing products & introduce new products to the consumers. The Company proposes to file & launch the existing group product (like PA, Travel) for Retail customers. Also, file & launch Cyber Insurance, Fire Insurance offerings for retail & commercial partners.

CLAIMS:

Financial Year 2019-20 has been a significant year with respect to claims. There has been a multi fold development & progress both in terms of number of claims managed and also in terms of technology advancement.

There has been a huge surge in the number of claims when compared to previous financial year. In the Financial Year 2018-19 a total of 24,831 claims were reported whereas during financial year 2019-20 a total of 1,95,695 claims have been reported, resulting in 688% increase in claims across all lines of businesses. Below are some of the broad details:

Auto Claims:

- a) A 100% paperless process for both "Cashless" & "Reimbursement" has been implemented allowing insured to intimate claims and upload soft copies of driving license/RC (as applicable) and damaged vehicle photos using the Company's website.
- b) The centralized assessment team (CAT) assesses based on photographs uploaded and customer declaration using an online estimation tool.
- c) Customers are offered an instant "On-Account" settlement for minor scratch, dent claims. On acceptance by the insured, the claims are settled immediately vide IMPS / NEFT mode and claims are closed. The Company is able to maintain two days TAT for such type of claim settlement.

Automated Micro-Claims:

- a) The Company has automated claim processes for small value, high-frequency micro claims using technology and deep integration with the partner's apps (e.g. RedBus, Ola, Rapido, DriveU, etc). For example, Customers are auto notified in case his/her bus booked through the RedBus app etc, is cancelled. The claims are processed automatically by the system & settlement amount is credited to the customer.
- b) The Company is also running an exercise to check the efficiency of such automation at regular intervals.

Travel & partnership claims:

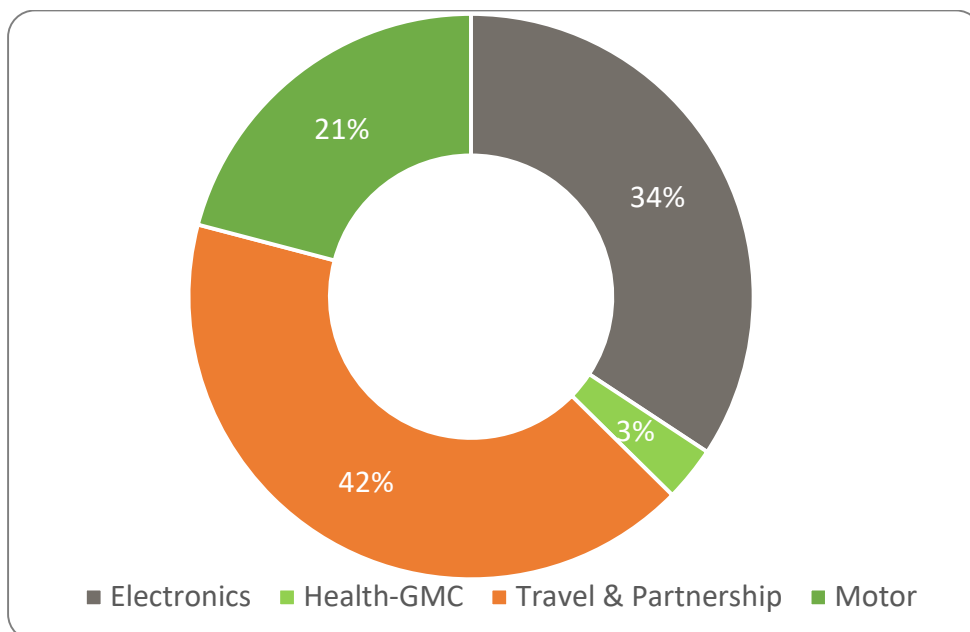
- a) The Company has implemented a completely paperless process for both "Cashless" & "Reimbursement" for disability, hospitalization, death, personal liability type of claims. All such claims are managed on a digital platform. Customer/claimant can intimate claims using the Company's website or partners app and upload soft copy of documents and the backend team processes all such claims on the basis of such soft copies.

SCLIP claims:

- a) The Company offers an "Advance cash settlement" to all its customers for all mobile screen-damage after authentication of the damage and IMEI number. Upon receipt of acceptance from the customers claims are settled instantly vide NEFT / IMPS.

LOB Wise claims Reported & Settled 2019-20

LOB	Reported	Settled	Settlement Ratio%
SCLIP	67022	63639	95%
Health-GMC	6144	4442	72%
Travel & Partnership claims	81640	77738	95%
Motor	40889	39786	97%
Total	195695	185605	95%

LOB Wise claims contribution on reported basis in FY 2019-20


***Note:** 84 % of Travel and Partnership claims were automated.

Key Roadmap for FY 2020-21

- Technology advancement to enable claims progress on the website/app where a customer can login and view the status of progress of his claim, any pendency from customer end / to and fro communication through extended claims application
- Building technology for health claims management with our TPA partner integration.
- Introduce fraud detection tools using AI technology
- Automating reporting (regulatory reports including IIB and BAP reporting)
- Introducing internal quality assurance team for enhancing customer experience, ensuring compliance with regulatory guidelines, carrying out live file and closed files audit for bringing in uniformity and adherence to the laid down processes
- Assessment automation leveraging AI
- Automated damage detection
- Automated performance management of garages & surveyors.

INVESTMENTS:

Due to continuously deteriorating economic growth there was 185 bps rate cut in the Financial Year 2019-20. The yield of government bonds had a downward momentum throughout the year with low volatility because of the rate cut. However, corporate yield has been very volatile due to large number of corporate defaults. Due to the lockdown because of the pandemic, March 2020 was a difficult period as it triggered a massive sell off. During this, time credit spread between Government bonds and AAA rated corporate bonds was as high as 250bps and liquidity in market was very low. Having high exposure in government securities and low exposure in below AAA rated issuer helped the Company to generate good returns.

The Company believes that bond yield may continue to decline due to monetary easing but there is a possibility of hyperinflation due to fiscal easing and money printing, which may force RBI to reverse monetary easing. In this uncertain time the Company's focus will be on capital protection.

SHARE CAPITAL:

The Company has increased its authorized capital to Rs. 1000,00,00,000/- (Rupees One thousand crores) during the year ended 31 March 2020. The paid-up capital stood at Rs. 546,00,00,000/- (Rupees Five hundred and forty-six crores) as on 31 March 2020.

SUBSIDIARY, ASSOCIATE AND JOINT VENTURE:

The Company has no subsidiary or associate, therefore, disclosures regarding the same are not provided in the report. The company has not entered into any joint venture.

DIVIDEND:

The Directors do not recommend any dividend for the year ended 31 March 2020.

TRANSFER TO RESERVES IN TERMS OF SECTION 134 (3) (J) OF THE COMPANIES ACT, 2013:

During the year under review, no amount from profit was transferred to General Reserve.

DIRECTORS:

Ms. Ruchi Deepak, Director of the Company, is liable to retire by rotation at the forthcoming Annual General Meeting and being eligible, offers herself for re-appointment. The necessary resolutions in this regard have been included in notice of the forthcoming Annual General Meeting, for the approval of the members.

Mr. Varun Dua, Managing Director and CEO holds office upto 17 September 2020. The Board, on the recommendation of the Nomination and Remuneration Committee, has approved re-appointment of Mr. Varun Dua as Managing Director and CEO of the Company for a further period of three years with effect from 18 September 2020. The Company has received the approval of the Insurance Regulatory and Development Authority of India (“**IRDAI**”) for the re-appointment.

The Board on the recommendation of the Nomination and Remuneration Committee has also approved the increase in the remuneration of Mr. Varun Dua, Managing Director and CEO and Mr. Deepak Angrula, Whole-time Director, with effect from 1 April 2020, subject to the approval of the shareholders and IRDAI. The Company has submitted necessary applications seeking approval of IRDAI. The approval of members is being sought in the ensuing general meeting.

BOARD EVALUATION

In terms of provisions of the Companies Act, 2013 read with the rules issued there under, the Board of Directors have evaluated the effectiveness of the Board / Director (s) for the Financial Year 2019-20. The Board has monitored and reviewed the evaluation framework. The evaluation of all the Directors, the Board as a whole and that of its Committees was conducted based on the criteria and framework adopted by Board.

DECLARATION BY INDEPENDENT DIRECTORS:

The Company has received necessary declarations from each Independent Director under Section 149 (7) of the Companies Act 2013, that he meets the criteria of independence laid down in Section 149 (6) of the Companies Act 2013.

BOARD MEETINGS HELD DURING THE YEAR:

During the financial year ended 31 March 2020, nine (9) meetings of the Board of Directors were held.

COMPLIANCE WITH SECRETARIAL STANDARDS:

The Company is compliant with the Secretarial Standards issued by the Institute of Company Secretaries of India and approved by Central Government with respect to meetings of the Board of Directors and General Meetings.

DIRECTORS RESPONSIBILITY STATEMENT:

Pursuant to the requirements of section 134(3) of the Companies Act, 2013, your Directors confirm the following:

- a) in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;

- b) that the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31 March, 2020 and of the profit/loss of the Company for that period;
- c) that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) that the annual accounts for the year ended on 31 March 2020 have been prepared on a 'going concern' basis: and
- e) the Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

COMMITTEES OF THE BOARD:

The details of the Committees are provided in Annexure A attached to the report.

POLICIES ADOPTED BY THE COMPANY:

The Company has adopted all the policies in line with the requirements of rules and regulations framed by IRDAI.

STRATEGY FOR INDIAN ACCOUNTING STANDARD (IND AS) IMPLEMENTATION:

The Ministry of Corporate Affairs (MCA), Government of India had notified the Companies (Indian Accounting Standards) Rules, 2015 on 16 February 2015. Accordingly, the insurers were required to comply with Ind AS for financial statements for accounting period beginning from 1 April 2018 onwards, with comparatives for the period ended 31 March 2018.

IRDAI through its circular no. IRDA/F&A/CIR/ACTS/146/ 06/2017 dated 28 June 2017, had deferred the implementation of Ind AS in the insurance sector in India for a period of two years and to be effective from 1 April 2020 onwards. However, this circular now stands withdrawn by IRDAI by its new Circular IRDAI/F&A/CIR/ACTS/023/01/2020 dated 21 January 2020 in view of the proposed amendments in the 'IFRS 17-Insurance Contracts' by International Accounting Standards Board (IASB).

IRDAI in its meeting held on 20th December 2019, has decided to implement Ind AS 109 and Ind AS equivalent of IFRS 17 simultaneously, along with all other applicable Ind AS. After the final notification of IFRS 17 by IASB & corresponding Ind AS notification by MCA, IRDAI would be in a position to notify the regulations on preparation of Ind AS compliant financial statements. Accordingly, the IRDAI has decided to postpone the implementation of Ind-AS for insurance sector.

AUDITORS:

M/s Varma & Varma, Chartered Accountants (Firm Registration No. 004532S) and M/s. S K Mehta & Co., Chartered Accountants (Firm Registration No. 000478N), continue to hold office as joint statutory auditors of the Company.

AUDITOR'S REPORT:

There are no observations or qualifications, or remarks made by the Auditor's in their report.

SOLVENCY MARGIN:

The Company enjoys healthy solvency margin of 4.24 times i.e. as against the minimum capital requirement of 50,00,00,000 (INR Fifty crore), the total available capital (for solvency purpose) is ₹ 211,79,81,640 (INR Two hundred and eleven crore seventy nine lakh eighty one thousand six hundred and forty) as on 31 March 2020.

INTERNAL AUDIT:

The Audit Committee is duly constituted and functional as per the requirements of the Companies Act 2013, IRDAI corporate governance guidelines and commensurate to the size and complexity of the company. The Audit committee draws assurance on effectiveness of internal controls every quarter from the Internal Audit department. The head of Internal Audit reports into the Audit Committee and presents the progress of audit plan and status of audit issues.

SECRETARIAL AUDITORS:

A Secretarial Audit was conducted during the year by the Secretarial Auditor, M/s. Khanna & Co., Practicing Company Secretaries, in accordance with the provisions of Section 204 of the Companies Act, 2013. The Secretarial Audit report is attached as **Annexure B** and forms part of the Board's Report. There are no qualifications or remarks made by the Secretarial Auditor in their Report.

ANNUAL RETURN:

In accordance with the Section 134(3)(a) of the Companies Act 2013, extract of the annual return as provided under sub-section (3) of section 92 in Form MGT - 9 is attached as **Annexure C** and forms part of this Report. The said extract of annual return is also available at the website of the Company at www.acko.com.

RELATED PARTY TRANSACTIONS:

The Company has entered into related party transactions with its holding company, Acko Technology & Services Private Limited, and other related parties, during the year under review. The transactions are in the ordinary course of business and at arm's length. The particulars of related party transactions in **Form No. AOC-2**, pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014 have been provided in **Annexure D**.

PARTICULARS OF EMPLOYEES:

The details of employees who are in receipt of remuneration equal to or exceeding the limits prescribed under Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules 2014 read with Section 134 of the Companies Act 2013, is given below:

Sr. No	Particulars	Employee 1	Employee 2
1	Designation of the Employee	Appointed Actuary and Chief Risk Officer	Chief Financial Officer
2	Remuneration received	Rs. 1,12,92,724/-	Rs. 1,68,28,350/-
3	Nature of employment, whether contractual or otherwise	Permanent	Permanent
4	Qualifications and experience of the employee	Fellow of Institute of Actuaries of India & Experience +17 years	CA from The Institute of Chartered Accountants of India, New Delhi & Experience +25 years
5	Date of commencement of employment	10 th August, 2017	6th June 2017
6	Age of such employee	39 years	53 years
7	Last employment held by such employee before joining the company;	Cigna TTK Health Insurance Co. Ltd.	Acme Clean tech Solutions
8	Percentage of equity shares held by the employee in the company	NA	NA
9	Whether any such employee is a relative of any director or manager of the company and if so, name of such director or manager	NA	NA

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

The provisions relating to disclosures of particulars of energy conservation and technology absorption, are not applicable to the Company. There were no foreign exchange earnings and outgo, for the period ended 31 March 2020.

PUBLIC DEPOSITS:

The Company has not accepted any deposits within the meaning of Section 73 & 74 of the Companies Act, 2013, read together with the Companies (Acceptance of Deposits) Rules, 2014.

LOANS, GUARANTEES AND INVESTMENTS:

Particulars of investments made are disclosed in the financial statements (Please refer to Note No. 8 of Financial Statements). The Company has not granted any securities or guarantees in connection with any loans. There are no borrowings.

INFORMATION UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE [PREVENTION, PROHIBITION AND REDRESSAL] ACT 2013:

The Company has in place a policy for Prevention of Sexual Harassment in accordance with the requirements of the Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013. The Company did not receive any complaint during the Financial Year 2019-20.

RISK MANAGEMENT:

The Company has adopted the “Three Line of Défense” model for an integrated risk management and audit control framework. Under the framework, the operational management and control measures are the first line of Défense. The risk management function, together with other compliance and control function, is the second line of Défense. Internal audit is the third line of Défense.

The Company has formulated and implemented the Board approved risk management framework policy. Risk Management Committee (“RMC”) meetings are held at the defined interval to discuss key risks and controls at the organization level including review of risk registers, risk appetite statements and associated measures. The Board is periodically informed of the key risks and actions taken to manage them.

RMC is responsible to oversee the implementation of the Company’s risk management strategy, development of a risk management system and risk mitigation strategies. Separate management level Committees such as Outsourcing Vendor Management Committee, Fraud Control Management Committee and Information Security Management Committee are also in place to handle risks relating to Information security, outsourcing and frauds with representation from Risk and Compliance functions. Key objective of the Risk Management policy is mentioned below:

- Provide an overview of the principles of risk management
- Explain approach adopted by the Company for risk management
- Define the organizational structure for effective risk management
- Develop “risk culture” that encourages all employees to identify and report risks and associated opportunities and respond them with effective actions.
- Identify, access and manage existing and new risks in a planned and coordinated manner with minimum disruption and cost, to protect and preserve Company’s human, physical and financial assets.

WHISTLE BLOWER POLICY:

The Company has in place a whistle blower policy. There are no reportable instances for the Financial Year 2019-20.

CORPORATE SOCIAL RESPONSIBILITY INITIATIVES:

Provisions of Section 135 of Companies Act, 2013 read with the Companies (Corporate Social Responsibility) Rules, 2014 are not applicable to the Company.

SIGNIFICANT / MATERIAL ORDERS PASSED BY THE REGULATORS:

There were no significant / material orders passed by the Regulators, Courts or Tribunals that would impact the "Going Concern" status of the Company and the Company's operations in the future.

However, by an order dated 24 January 2020, the Insurance Regulatory and Development Authority has levied a penalty on the Company with respect to certain advertisements issued by the Company. The Company has preferred an appeal to the Securities Appellate Tribunal against the IRDAI order.

DISCLOSURES IN RELATION TO THE COMPANIES (SHARE CAPITAL AND DEBENTURE) RULES, 2014:

(a) the Company has not issued any equity shares with differential rights during the year under review and hence no information as per provisions of Rule 4(4) has been furnished;

(b) the Company has not issued any sweat equity shares during the year under review and hence no information as per provisions of Rule 8(13) has been furnished; and

(c) the Company does not have any ESOP scheme for its employees/Directors and hence no information as per provisions of Rule 12(9) has been furnished.

ACKNOWLEDGEMENTS:

The Board places on record its appreciation for the continued co-operation and unstinting support extended to the Company by Government, Statutory Authority, Local Bodies, Customers, Vendors, Banks, Financial Institutions, Rating Agencies and Depositories, Auditors, Legal Advisors, Consultants, Business Associates and all the Employees with whose help, cooperation and hard work the Company is able to achieve the results. Last but not the least; your Directors are thankful to the members & consumers for extending their constant trust and for the confidence shown in the Company.

For and on behalf of the Board of Directors

Place: Bengaluru
Date: 14 August 2020

Sd/-
Varun Dua
Managing Director & CEO
DIN: 02092948

Sd/-
Ruchi Deepak
Non-Executive Director
DIN: 03476789

Annexure A - Corporate Governance Report

In accordance to the provisions of the Corporate Governance Guidelines issued by the Insurance Regulatory & Development Authority of India (IRDAI), the report containing details of the Corporate Governance systems and processes of the Company for the Financial Year 2019-20 is as under.

Details of Board and its Committees

Board composition and category of Directors

The Board consists a combination of non-executive directors, executive directors and Independent Directors as per the provisions of Companies Act 2013 and Clause 5.1 of IRDAI Corporate Governance Guidelines. The Board currently consists of five directors including two independent directors. The composition of the Board as on 31 March 2020 is given below:

Sr. No	Name of Director	Academic qualifications	Date of appointment	Designation	DIN	Directorships as on 31 March 2020
1	Varun Dua	MBA	Since incorporation	Managing Director & CEO	02092948	Acko Technology & Services Private Limited
2	Ruchi Deepak	BA, LLB	Since incorporation	Director	07582619	Acko Technology & Services Private Limited
3	Deepak Angrula	B. Tech	Since incorporation	Whole-time Director	03476789	-
4	Srinivasan V.	CA	22 January 2020	Independent Director	06510677	Aegon Life Insurance Company Limited GOQII Technologies Private Limited CFO Bridge Services

						Private Limited
5	G N Agarwal	Fellow of Institute of Actuaries, India	20 July 2017	Independent Director	01219260	-

Role and responsibility of the Board:

The Board primarily concentrates on the direction, control and governance of the Company and in particular articulates and commits to a corporate philosophy and governance that will shape the level of risk adoption, standards of business conduct and ethical behavior of the Company at the macro levels. The Board in active consultation with the Key Management Persons, has established strategies and policies to address the following:

- Overall direction of the business of the Company, including policies, strategies and risk management across all the functions;
- Projections on the capital requirements, revenue streams, expenses and the profitability;
- Obligation to fully comply with the Insurance Act and the regulations framed thereunder, and other statutory requirements applicable;
- Addressing conflicts of interest;
- Ensuring fair treatment of policyholders and employees;
- Ensuring information sharing with and disclosures to stakeholders, including investors, policyholders, employees, the regulators, consumers, financial analysts and/or rating agencies;
- Establishing channels for encouraging and facilitating employees raising concerns or reporting a possible breach of law or regulations, with appropriate measures to protect whistle blowers;
- Developing a corporate culture that recognizes and rewards adherence to ethical standards.

Meetings of the Board:

During the financial year ended 31 March 2020, nine (9) meetings of the Board of Directors were held. The attendance of directors in the said meetings are provided below:

Name of Director / Date of board meeting	G N Agarwal	Srinivasan V	Ruchi Deepak	Varun Dua	Deepak Angrula
17 April 2019	Present	Present	Present	Present	Present
23 April 2019	Present	Present	Present	Absent	Absent
22 May 2019	Present	Present	Present	Present	Present
19 June 2019	Present	Present	Present	Absent	Absent
9 August 2019	Present	Present	Present	Present	Present
19 November 2019	Present	Present	Present	Present	Present
26 November 2019	Present	Present	Absent	Absent	Present

17 February 2020	Present	Present	Present	Absent	Present
25 February 2020	Present	Present	Present	Present	Absent

Board committees:

The Company has constituted various committees in compliance with the requirements of the Companies Act 2013 and IRDAI Corporate Governance Guidelines. The details are provided below:

Audit Committee:

The key functions of the Audit Committee shall be to oversee the financial statements, financial reporting, statement of cash flow and disclosure processes both on an annual and quarterly basis. It shall set-up procedures and processes to address all concerns relating to adequacy of checks and control mechanisms.

The Audit Committee currently comprises of the following members:

- (a) Mr. Srinivasan V – Independent Director
- (b) Mr. G N Agarwal – Independent Director
- (c) Ms. Ruchi Deepak – Non- Executive Director

The meetings of the Audit Committee were held on 22 May 2019, 9 August 2019, 19 November 2019 and 17 February 2020 to perform their duties in accordance with the provisions of the Companies Act, 2013. The attendance at Audit Committee meetings during the year 2019-20 are provided below:

Name of Director/Date of meeting	22 May 2019	9 August 2019	19 November 2019	17 February 2020
Ruchi Deepak	Present	Present	Present	Present
G N Agarwal	Present	Present	Present	Present
Srinivasan V.	Present	Present	Present	Present

Nomination and Remuneration Committee:

The key functions of the Nomination and Remuneration Committee shall be to approve and review the implementation of the policy on nomination and remuneration of Directors, Key Managerial Personnel (KMPs) and other employees which has been formulated in accordance with the terms of the provisions of the Companies Act, 2013, the Insurance Act, 1938, Guidelines for Corporate Governance of insurers in India or regulations or circulars issued by IRDAI or any other applicable law as amended from time to time in order to pay equitable remuneration to the Directors, KMPs and employees of the Company and to harmonise the aspirations of human resources consistent with the goals of the Company.

The Nomination and remuneration Committee currently comprises of the following members:

- (a) Mr. Srinivasan V. – Independent Director
- (b) Mr. G N Agarwal – Independent Director
- (c) Ms. Ruchi Deepak – Non-Executive Director

The meetings of the Nomination and Remuneration Committee were held on 19 June 2019 and 19 November 2019 to perform their duties in accordance with the provisions of the Companies Act, 2013. The attendance at the aforesaid meetings are given below:

Name of Director/Date of meeting	19 June 2019	19 November 2019
Ruchi Deepak	Present	Present
G N Agarwal	Present	Present
Srinivasan V.	Present	Present

Investment Committee:

The key functions of the Investment Committee (IC) are to formulate the Investment Policy (IP) and strategies for the investment of the policyholder and shareholder funds in accordance with the limits prescribed by applicable law, including, Insurance Act, 1938, relevant regulations, circulars, guidelines and to review the investment performance.

The Investment Committee currently comprises of the following members:

- (a) Mr. G N Agarwal - Independent Director and Chairman
- (b) Ms. Ruchi Deepak – Non-Executive Director
- (c) Mr. Varun Dua - Managing Director & CEO
- (d) Mr. Jitendra Nayyar - Chief Financial Officer
- (e) Mr. Manish Thakur - Chief Investment Officer
- (f) Mr. Biresh Giri - Appointed Actuary and Chief Risk officer

The Committee is responsible for formulating the investment policy and strategies for the investment of the policyholder and shareholder funds in accordance with the limits prescribed by law and to review the investment performance.

The Investment Committee meetings were held on 22 May 2019, 9 August 2019, 19 November 2019 and 17 February 2019. The attendance at the aforesaid meetings are given below:

Name of Members/ Date of meeting	22 May 2019	9 August 2019	19 November 2019	17 February 2020
G N Agarwal	Present	Present	Present	Present
Ruchi Deepak	Present	Present	Present	Present
Varun Dua	Present	Present	Present	Absent
Jitendra Nayyar	Present	Present	Present	Present
Manish Thakur	Present	Present	Present	Present
Biresh Giri	Present	Present	Present	Present

Policyholders Protection Committee:

The key functions of the Policyholders’ Protection Committee (PPC) shall be to recommend policies for fair treatment to the policyholders including but not limited to policies on customer education and customer grievance management. The PPC shall put up such policies for approval of the Board and ensure proper implementation of the same.

The Policyholders Protection Committee currently comprises of the following members:

- (a) Ms. Ruchi Deepak – Non-Executive Director
- (b) Mr. Varun Dua - Managing Director & CEO
- (c) Mr. Deepak Angrula – Whole Time Director
- (d) Mr. Suman Pal – Head Claims

The PPC meetings were held on 21 May, 2019, 8 August 2019, 18 November 2019 and 14 February 2020. The attendance at the aforesaid meeting is given below:

Name of Members / Date of meeting	21 May 2019	8 August 2019	18 November 2019	14 February 2020
Ruchi Deepak	Present	Present	Present	Present
Varun Dua	Present	Present	Present	Present
Deepak Angrula	Present	Present	Present	Present
Suman Pal	Present	Present	Present	Present

Risk and Asset Liability Management Committee:

The key functions of the Risk and Asset Liability Management Committee (RALMC) shall be to implement the Company’s Risk Management Strategy, for development of a strong risk management system and mitigation strategies for the Company.

The Risk and Asset Liability Management Committee (RALMC) currently comprises of the following members:

- (a) Ms. Ruchi Deepak, Non- Executive Director
- (b) Mr. Varun Dua, MD & CEO
- (c) Mr. Deepak Angrula, WTD
- (d) Mr. Biresh Giri, Chief Risk Officer
- (e) Ms. Karishma Desai, Chief Compliance Officer

The RALMC meetings were held on 24 May 2019, 6 August 2019, 14 November 2019 and March 10 2020. The attendance at the aforesaid meetings is given below:

Name of Members/Date of meeting	24 May, 2019	6 August, 2019	14 November, 2019	10 March, 2020
Ruchi Deepak	Present	Present	Present	Present
Varun Dua	Present	Present	Present	Present
Deepak Angrula	Present	Present	Present	Present
Biresh Giri	Present	Present	Present	Present
Karishma Desai	Absent	Absent	Present	Present

Key Managerial Personnel

In compliance with the requirement of Companies Act 2013 and Guidelines on Corporate Governance for insurers in India, the Company has appointed Whole-time director, Managing Director, Chief Financial Officer, Company Secretary & Compliance Officer, Appointed Actuary & Chief Risk Officer, Chief Underwriting Officer and Chief Investment Officer.

Management Report

The management report pursuant to the provisions of Regulation 3 of the Insurance Regulatory and Development Authority of India (Preparation of Financial Statements and Auditors Report of Insurance Companies) Regulations 2000, forms part of the financial statements.

Other key governance elements

- a. Reporting to IRDAI
- b. Code of conduct, whistle blower policy and Prevention of sexual harassment policy
- c. Accounting standards compliance and disclosure
The Company has complied with applicable accounting standards.

Company general information

- i. **Date of incorporation:** 3 November 2016
- ii. **IRDAI Registration no.:** 157
- iii. **Corporate identity number:** U66000MH2016PLC287385
- iv. **Website address:** www.acko.com
- v. **Registered office and corporate office:** No.301 E Wing, Lotus Corporate Park, Off Western Express Highway, Goregaon E Mumbai - 400063
- vi. **Company secretary & Compliance officer:**
Name: Karishma Desai
Address: No.301 E Wing, Lotus Corporate Park, Off Western Express Highway, Goregaon E Mumbai – 400063
Contact number: 022-62672525
Email: karishma@acko.com



Certification for compliance of the Corporate Governance Guidelines I, Karishma Desai, hereby certify that to the best of my knowledge and information available with me, the Company has complied with the corporate governance guidelines for Insurance Companies as amended from time to time and nothing has been concealed or suppressed.

Sd/-

Karishma Desai

Company Secretary and Chief Compliance officer

Date: August 14, 2020

Place: Mumbai

Form No. MR-3
SECRETARIAL AUDIT REPORT

For the Financial Year ended 31 March 2020

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,
The Members,
Acko General Insurance Limited
CIN: U66000MH2016PLC287385
No. 301 E Wing, Lotus Corporate Park,
Off Western Express Highway,
Goregaon E, Mumbai - 400063

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Acko General Insurance Limited** (hereinafter called the **Company**). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31 March 2020 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms, and returns filed and other records maintained by the Company for the financial year ended on 31 March 2020 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder - *Not applicable as the securities of the Company are not listed with any Stock Exchange;*
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder.
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder, to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings - *Not applicable to the Company during the year under review;*
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') - *were not applicable to the Company during the financial year under review:*

- a. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
 - b. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
 - c. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
 - d. The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;
 - e. The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
 - f. The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
 - g. The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
 - h. The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; and
 - i. The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015
- (vi) The Management of the Company has identified and confirmed the following laws as specifically applicable to the Company:
- a. The Insurance Act, 1938;
 - b. The Insurance Regulatory and Development Authority Act, 1999;
 - c. Prevention of Money Laundering Act (PMLA), 2002 including Prevention of Money Laundering (Amendment) Act, 2009;
 - d. Prevention of Money Laundering (Maintenance of Records) Rules, 2005 as amended by Amendment Rules, 2013;
 - e. All the relevant Circulars, Notifications and Regulations issued by Insurance Regulatory and Development Authority of India from time to time.

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards with respect to the Meetings of the Board of Directors (SS-1) and General Meetings (SS-2), issued by The Institute of Company Secretaries of India.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

However, by an order dated 24 January 2020, the Insurance Regulatory and Development Authority has levied penalties on the Company with respect to certain advertisements issued by the Company. The Company has preferred an appeal to the Securities Appellate Tribunal against the IRDAI order.



We further report that:-

- The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors, Independent Directors, and a Woman Director.
- Adequate notice is given to all Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.
- All decisions of the Board and Committee thereof were carried with requisite majority.

We further report that based on review of compliance mechanism established by the company and on the basis of the Compliance Certificate(s) issued by the Company Secretary and taken on record by the Board of Directors at their meeting(s), we are of the opinion that the management has adequate systems and processes in the Company commensurate with its size and operations, to monitor and ensure compliance with all applicable laws, rules, regulations and guidelines; and

- as informed, the Company has responded appropriately to Notices received from various statutory/regulatory authorities including initiating actions for corrective measures, wherever found necessary. No significant legal arbitral proceedings are pending against the Company.

We further report that during the audit period the shareholders have approved the shifting of registered office of the Company from the state of Maharashtra to state of Karnataka. The approval of the Regional Director, Western Bench was received on 22 June 2020 and the Company has filed form INC 28 with the Registrar of Companies, Maharashtra and is awaiting the approval of the same. Apart from the above, there were no specific events/actions having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc.

For Khanna & Co.
Practicing Company Secretaries



Bhooma Kannan

Partner

FCS No.: 7412

COP: 5979

Date: 17 August 2020

Place: Navi Mumbai

UDIN: F007412B000587706

Peer Review: 638/2019

Annexure C

Form No. MGT-9

EXTRACT OF ANNUAL RETURN

As on the Financial Year Ended on March 31, 2020

(Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014)

I. REGISTRATION AND OTHER DETAILS-

CIN	U66000MH2016PLC287385
Registration Date	
Name of the Company	Acko General Insurance Limited
Category of the Company	Public limited company
Sub-Category	-
Whether shares listed on recognized Stock Exchange(s)	No
Name and Address of Registrar & Transfer Agents (RTA)	KFin Technologies Private Limited

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:

Sl. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the company
1.	General Insurance	651	100

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

S. No.	Name and address of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of Shares held	Applicable Section
1	Acko Technology & Services Private Limited	U74110KA2016PTC120161	Holding	100	Sec 2(46)

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)
A. Category-wise Share Holding

Category of Shareholders	No. of Shares held at the beginning of the year (As on 01-04-2019)				No. of Shares held at the end of the year (As on 31-03-2020)				% Change during the year
	Demat	Physical	Total	% Total Shares	Demat	Physical	Total	% of Total Shares	
A. Promoters Indian(A1)									
(a) Individual	-	-	-	-	-	6*	6	-	-
(b) Central Govt	-	-	-	-	-	-	-	-	-
(c) State Govt (s)	-	-	-	-	-	-	-	-	-
(d) Bodies Corp.*	-	23,60,00,000	23,60,00,000	100	54,59,99,994	-	54,59,99,994	100	-
(e) Banks / FI	-	-	-	-	-	-	-	-	-
(f) Any Other....	-	-	-	-	-	-	-	-	-
Sub-total (A1)	-	23,60,00,000	23,60,00,000	100	54,59,99,994	6	54,60,00,000	100	-
Foreign (A2)									
(a) NRIs – Individuals	-	-	-	-	-	-	-	-	-
(b) Other – Individuals	-	-	-	-	-	-	-	-	-
(c) Bodies Corp	-	-	-	-	-	-	-	-	-
(d) Banks / FI	-	-	-	-	-	-	-	-	-
(e) Any Other....	-	-	-	-	-	-	-	-	-
Sub-total (A)(2)	-	23,60,00,000	23,60,00,000	100	54,59,99,994	6	54,60,00,000	100	-
Total shareholding of Promoter (A) = (A)(1)+(A)(2)	-	23,60,00,000	23,60,00,000	100	54,59,99,994	6	54,60,00,000	100	-
B. Public Shareholding									
Institutions (B1)									
(a) Mutual Funds	-	-	-	-	-	-	-	-	-
(b) Banks / FI/Foreign Banks	-	-	-	-	-	-	-	-	-
(c) Central Govt	-	-	-	-	-	-	-	-	-
(d) State Govt(s)	-	-	-	-	-	-	-	-	-
(e) Venture Capital Funds	-	-	-	-	-	-	-	-	-
(f) Insurance Companies	-	-	-	-	-	-	-	-	-
(g) FIs	-	-	-	-	-	-	-	-	-
(h) Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-
(i) Others – Foreign Entities	-	-	-	-	-	-	-	-	-
Sub-total (B)(1):-	-	-	-	-	-	-	-	-	-
2. Non Institutions(B2)									
(a) Bodies Corp.									
(i) Indian	-	-	-	-	-	-	-	-	-
(ii) Overseas	-	-	-	-	-	-	-	-	-
(b) Individuals									
(i) Individual shareholders holding nominal share capital upto Rs. 1 lakh	-	-	-	-	-	-	-	-	-
(ii) Individual Shareholders holding nominal share capital in excess of Rs. 1 lakh	-	-	-	-	-	-	-	-	-
(c) Others -Trust	-	-	-	-	-	-	-	-	-
Sub-total (B)(2):-	-	-	-	-	-	-	-	-	-
Total Public Shareholding (B)=(B)(1)+(B)(2)	-	-	-	-	-	-	-	-	-
C. Shares held by Custodian for GDRs & ADRs									
	-	-	-	-	-	-	-	-	-
Grand Total	-	23,60,00,000	23,60,00,000	100	54,59,99,994	6	54,60,00,000	100	-

*The company is a wholly owned subsidiary of Acko Technology & Services Private Limited. The shares are held by the holding company in dematerialized form and six of its nominees in physical form.

B. Shareholding of Promoters

Sl No.	Shareholder's Name	Shareholding at the beginning of the year (As on 01-04-2019)			Shareholding at the end of the year (As on 31-03-2020)			% change in share holding during the year
		No. of Shares	% of total Shares of the company	% of Shares Pledged / Encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / Encumbered to total shares	
1	Acko Technology & Services Private Limited and its six nominees	23,60,00,000	100	NIL	54,60,00,000	100	NIL	-
	Total	23,60,00,000	100	NIL	54,60,00,000	100	NIL	

C. Change in Promoters' Shareholding

Sl. No.		Shareholding at the beginning of the year (As on 01-04-2019)		Cumulative Shareholding during the Year (from 01-04-2019 to 31-03-2020)	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
1	At the beginning of the year	23,60,00,000	100	54,60,00,000	100
2	Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):	<i>Further shares were allotted to the holding company on 23 April 2019, 19 June 2019, 26 November 2019, and 25 February 2020</i>			
3	At the end of the year	23,60,00,000	100	54,60,00,000	100

D. Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

Sl. No.		Shareholding at the beginning of the year (As on 01-04-2019)		Cumulative Shareholding during the Year (from 01-04-2019 to 31-03-2020)	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	For Each of the Top 10 Shareholders	-	-	-	-
	Date wise Increase /Decrease in Shareholding during the year specifying the reasons for increase /decrease (e.g. allotment /transfer /bonus /sweat equity etc):	N.A			
	At the End of the year (or on the date of separation, if separated during the year)	N.A			

E. Shareholding of Directors and Key Managerial Personnel:

Sl. No.		Shareholding at the beginning of the year (As on 01-04-2019)		Cumulative Shareholding during the Year (from 01-04-2019 to 31-03-2020)	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
	For Each of the Directors and KMP				
1	At the beginning of the year	3	0.00	3	0.00
2	Date wise Increase /Decrease in Shareholding during the year specifying the reasons for Nil increase /decrease (e.g. allotment /transfer /bonus/sweat equity etc):	-	-	-	-
3	At the end of the year	3	0.00	3	0.00

(one share each held by Varun Dua, Ruchi Deepak and Deepak Angrula, as nominees of the holding company)

V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year (01.04.2019)	-			-
i) Principal Amount				
ii) Interest due but not paid				

iii) Interest accrued but not due		-	-	
Total (i+ii+iii)	-			-
Change in Indebtedness during the financial year	-			-
• Addition	-			
• Reduction	-			-
Indebtedness at the end of the financial year (31.03.2020)	-			-
i) Principal Amount	-			
ii) Interest due but not paid	-			
iii) Interest accrued but not due	-			
Total (i+ii+iii)	-			

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

Sl. no.	Particulars of Remuneration	Name of Director		Total Amount
		Varun Dua	Deepak Angrula	
1	Gross salary (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961 (b) Value of perquisites u/s 17(2) Income-tax Act, 1961 (c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	1,06,46,708	93,90,099	2,00,36,807
2	Stock Option	-	-	-
3	Sweat Equity	-	-	-
4	Commission - as % of profit - Others, specify...	-	-	-
5	Others, please specify a. Provident Fund	21,600	21,600	43,200
	Total (A)	1,06,68,308	94,11,699	2,00,80,007

B. Remuneration to other directors:

Particulars of Remuneration	Name of Directors		Total Amount
	GN Agarwal	Srinivasan V.	
1. Independent Directors			
• Fee for attending board / committee meetings	20,00,000	16,00,000	36,00,000
• Commission	-	-	-
• Others, please specify	-	-	-
Total (1)	20,00,000	16,00,000	36,00,000

2. Other Non-Executive Directors	Name of Directors		Total Amount
	Ruchi Deepak		
• Fee for attending Board / Committee meetings	26,00,000	-	26,00,000
• Commission	-	-	-
• Others, please specify	-	-	-
Total (2)	26,00,000	-	26,00,000
Grand Total = (1+2)		-	62,00,000
Total Managerial Remuneration (A+B)			
Overall Ceiling as per the Act	-	-	-

C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD

Sl. no.	Particulars of remuneration	Key Managerial Personnel						Total
		CEO	CFO	Company Secretary & Chief Compliance Officer	Appointed Actuary & Chief Risk Officer	Chief Investment Officer	Chief Underwriting Officer	
1	Gross salary (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961 (b) Value of perquisites u/s 17(2) Income-tax Act, 1961 (c) Profits in lieu of salary under section 17(3) Income tax Act, 1961	Not applicable	1,58,08,314	35,78,341	1,12,71,124	31,33,954	50,19,596	3,88,11,329
2	Stock Option		-	-	-	-	-	-
3	Sweat Equity		-	-	-	-	-	-
4	Commission as % of profit or others (please specify)		-	-	-	-	-	-
5	Others, please specify a. Provident Fund		10,20,036	21,600	21,600	21,600	21,600	11,06,436
	Total		1,68,28,350	35,99,941	1,12,92,724	31,55,554	50,41,196	3,99,17,765

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES

Type	Section of The Companies Act	Brief Description	Details of Penalty / Punishment/ Compounding fees imposed	Authority [RD / NCLT/ COURT]	Appeal made, if any (give Details)
A. COMPANY					
Penalty			None		
Punishment					
Compounding					
B. DIRECTORS					
Penalty			None		
Punishment					
Compounding					
C. OTHER OFFICERS IN DEFAULT					
Penalty			None		
Punishment					
Compounding					

**Annexure D
Form No. AOC-2**

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto.

1. Details of contracts or arrangements or transactions not at arm's length basis: NIL

- (a) Name(s) of the related party and nature of relationship:
- (b) Nature of contracts/arrangements/transactions:
- (c) Duration of the contracts / arrangements/transactions:
- (d) Salient terms of the contracts or arrangements or transactions including the value, if any:
- (e) Justification for entering into such contracts or arrangements or transactions:
- (f) Date(s) of approval by the Board:
- (g) Amount paid as advances, if any:
- (h) Date on which the special resolution was passed in general meeting as required under first proviso to section 188:

2. Details of material contracts or arrangement or transactions at arm's length basis:

Sr. No.	Name(s) of the related party and nature of relationship	Nature of contracts / arrangements / transactions	Duration of the contracts / arrangements / transactions	Salient terms of the contracts or arrangements or transactions including the value, if any	Date(s) of approval by the Board, if any	Amount paid as advances, if any
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All the related party transactions are entered at arm's length basis and in the ordinary course of business. There are no "material contracts or arrangements" with the related parties.

For and on behalf of the Board of Directors

**Place: Bengaluru
Date: 14 August 2020**

**Sd/-
Varun Dua
Managing Director & CEO
DIN: 02092948**

**Sd/-
Ruchi Deepak
Non-Executive Director
DIN: 07582619**



Management Report for the year ended 31 March, 2020

In accordance with Part IV Schedule B of the Insurance Regulatory and Development Authority of India ('IRDAI') (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 ('Regulation') the following Management Report for the year ended March 31, 2020 is submitted:

1. The Company obtained regulatory approval to undertake general insurance business on September 18, 2017 from the Insurance Regulatory and Development Authority of India ('IRDAI') and holds a valid certificate of registration.
2. To the best of our knowledge and belief, all the material dues payable to the statutory authorities have been duly paid.
3. We confirm that the shareholding pattern and transfer of shares are in accordance with statutory and regulatory requirements.
4. We declare that funds of holders of policies issued in India have not been directly or indirectly invested outside India.
5. We confirm that the Company has maintained the required solvency margins laid down by the IRDAI.
6. We certify that the values of all the assets have been reviewed on the date of Balance Sheet and in management's belief, the assets set forth in the Balance Sheet are shown in the aggregate at amounts not exceeding their realizable or market value, under the several headings – "investments", "agents' balances", "outstanding premiums", "income accrued on investments", "due from other entities carrying on insurance business, including reinsurers (net)", "cash and bank balances" and several items specified under "advances recoverable" except debt securities which are stated at cost/ amortized cost.
7. The Company is exposed to a variety of risks associated with general insurance business such as quality of risks undertaken, fluctuations in value of assets and higher expenses in the initial years of operation. The Company monitors these risks closely and effective remedial action is taken wherever deemed necessary. The Company has, through an appropriate reinsurance program kept its risk exposure at a level commensurate with its capacity.
8. The Company does not have operations outside India.
9.
 - a. Ageing analysis of gross claims outstanding for the year is provided as under:-





Acko General Insurance Limited
Registration No. 157 dated September 18, 2017

Line of Business	FY 2019-20									
	Less than 30 days		30 days to 6 months		6 months to 1 year		1 year to 5 years		5 years and above	
	No of Claims	Amount ('000)	No of Claims	Amount ('000)	No of Claims	Amount ('000)	No of Claims	Amount ('000)	No of Claims	Amount ('000)
Motor OD	500	30,479	511	40,555	108	11,477	8	886	-	-
Motor TP	43	36,164	109	97,749	30	29,071	2	1,004	-	-
Personal Accident	23	343	5	140	-	4	-	4	-	-
Product/Public Liability	1652	11,865	2709	9,784	485	903	-	-	-	-
Health	1299	4,976	1873	10,087	2541	2,156	105	155	-	-
Total	3517	83,826	5207	1,58,314	3164	43,611	115	2,049	-	-

Line of Business	FY 2018-19									
	Less than 30 days		30 days to 6 months		6 months to 1 year		1 year to 5 years		5 years and above	
	No of Claims	Amount ('000)	No of Claims	Amount ('000)	No of Claims	Amount ('000)	No of Claims	Amount ('000)	No of Claims	Amount ('000)
Motor OD	478	14,731	180	18,179	-	-	-	-	-	-
Motor TP	5	3,778	1	815	-	-	-	-	-	-
Personal Accident	60	2,525	12	1,055	-	-	-	-	-	-
Product/Public Liability	775	6,545	664	4,675	15	86	-	-	-	-
Health	208	3,385	142	2,906	4	14	-	-	-	-
Total	1526	30,964	999	27,630	19	100	-	-	-	-





Acko General Insurance Limited
Registration No. 157 dated September 18, 2017

b. Details of average claims settlement for the year is given as under:-

Line of Business	FY 2019-20	
	No. of claims	Average settlement time (Days)
Motor OD	35165	17
Motor TP	74	100
Personal Accident	135	39
Product/Public Liability	44755	36
Health	63408	8
Total	143537	19

Line of Business	FY 2018-19	
	No. of claims	Average settlement time (Days)
Motor OD	4240	15
Motor TP	6	113
Personal Accident	30	24
Product/Public Liability	7366	25
Health	5915	5
Total	17557	16

Company is required to give data for preceding 5 years for point no 9 (a) & 9 (b). But as financial year 2018-19 is first full year of operations, data is available for financial year 2018-19 and 2019-20 only.

10. We certify that all debt securities are considered as 'held to maturity' and accordingly stated at historical cost subject to amortization of premium or accretion of discount on constant yield to maturity basis in the Revenue Accounts and in the Profit and Loss Account over the period of maturity/holding. All mutual fund investments are valued at closing net asset value as at balance sheet date.

In accordance with the Regulations, any unrealized gains/losses arising due to change in fair value of mutual fund investments is accounted in "Fair Value Change Account" and carried forward in the balance sheet and is not available for distribution.

The Company has adopted a prudent investment policy with emphasis on optimizing return with minimum risk. Emphasis being towards low risk investments such as Government securities and other rated debt instruments. Investments are managed in consonance with the investment policy laid down by the board and are within the investment regulation and guidelines of the IRDAI. There are no non-performing assets as at the end of the financial year except investment in debenture of DHFL amounting ₹50,000 thousand (previous year: ₹ NIL) for which company has provided provision for diminution in value amounting ₹25,000 thousand (previous year: ₹ NIL).

11. We certify that:

- a. In preparation of financial statement, the applicable accounting standards, principles and policies have been followed. There is no material departure from the said standards, principles and policies.;





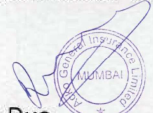
Acko General Insurance Limited

Registration No. 157 dated September 18, 2017

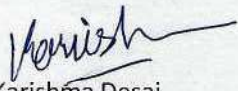
- b. The company has adopted accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of the affairs of the Company at the end of the financial year and of the operating profit or loss of the Company for the year;
- c. The company has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act, 1938 / the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d. The financial statements have been prepared on a going concern basis;
- e. The company has set up an internal audit function commensurate with the size and nature of the business and is operating effectively.
12. Detail of payments to individuals, firms, Companies and organizations in which directors are interested is provided as under: -

Entity in which Director are interested	Name of Director	Interested as	For the year ended 31st March,2020 ('000)	For the year ended 31st March,2019 ('000)
Acko Technology & Services Private Limited	Varun Dua	Director	357,271	1,12,091
	Ruchi Deepak	Director		
Coverfox Insurance Broking Pvt. Ltd.	Varun Dua	Shareholder	10,058	1,513

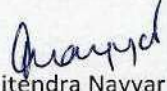
For and on behalf of the Board


Varun Dua
Managing Director and CEO
(DIN : 02092948)


Ruchi Deepak
Director
(DIN : 07582619)


Karishma Desai
Company Secretary
(M.No. : A22698)


Deepak Angrula
Whole-time Director
(DIN: 03476789)


Jitendra Nayyar
CFO



Place: Bengaluru
Dated: 28th May, 2020

S. K. Mehta & Co.

Chartered Accountants
302-306 Pragati Tower,
26 Rajendra Place,
New Delhi-110008

Varma & Varma

Chartered Accountants
424, 4th C Main 6th Cross,
OMBR Layout, Banaswadi,
Bengaluru-560043

INDEPENDENT AUDITOR'S REPORT

To the Members of
Acko General Insurance Limited

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Acko General Insurance Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2020, the Revenue Accounts of Fire, Marine and Miscellaneous (Collectively known as the "Revenue Accounts"), the Profit and Loss Account and the Receipts and Payments Account for the year then ended, the Schedules annexed thereto and a summary of the significant accounting policies and other explanatory information

In our opinion and to the best of our information and according to the explanations given to us the aforesaid financial statements give the information required by the provisions of Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 (the "Insurance Act"), The Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations"), Circulars/Orders/ Directions issued by the Insurance Regulatory and Development Authority of India (the "IRDAI") in this regard and Accounting Standards specified under Section 133 of the Companies Act, 2013 (the "Act") to the extent applicable and in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, as applicable to Insurance Companies:

- (i) in case of Balance Sheet, of the state of affairs of the Company as at March 31, 2020;
- (ii) in case of Revenue Accounts, of the deficit for the year ended on that date;
- (iii) in case of Profit and Loss Account, of the loss for the year ended on that date; and
- (iv) in case of Receipts and Payments Account, of the receipts and payments for the year ended on that date.



Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI") together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, the Insurance Act, the IRDAI Act, the IRDAI Financial Statements Regulations and other regulations orders/directions issued by IRDAI, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on the financial statements.

Other Matter

The actuarial valuation of liabilities in respect of claims Incurred But Not Reported (IBNR) and those Incurred But Not Enough Reported (IBNER) is the responsibility of the Company's appointed Actuary. The actuarial valuation of these liabilities as at March 31, 2020, has been duly certified by the Appointed Actuary of the Company. The Appointed Actuary has also certified that the assumptions considered for such valuation are in accordance with the guidelines and norms prescribed by the IRDAI and the Institute of Actuaries of India (formerly known as the Actuarial Society of India) in concurrence with the IRDAI. We have relied upon the Company's Appointed Actuary's certificate in this regard for forming our opinion on the financials statements of the Company.

Information Other than the Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Annual Report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. When we read the other Information, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.



Responsibilities of Management and Those Charged with Governance for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements, that give a true and fair view of the financial position, financial performance and receipts and payment of the Company in accordance with the accounting principles generally accepted in India, including the provisions of the Insurance Act, IRDAI Act, IRDAI Financial Statements Regulations, orders/directions issued by IRDAI /Authority in this regard and the Accounting Standards specified under Section 133 of the Act to the extent applicable. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



- Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Report on Other Legal and Regulatory Requirements

1. This report does not include a statement on the matters specified in paragraphs 3 and 4 of the Companies (Auditor's Report) Order, 2016 (the Order) issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, since in our opinion and according to the information and explanations given to us, the said Order is not applicable to the Company.



2. As required by the IRDA Financial Statements Regulations, we have issued a separate certificate dated 28th May, 2020 certifying the matters specified in Paragraph 3 and 4 of Schedule C to the IRDA Financial Statements Regulations.
3. As required by IRDA Financial Statements Regulations read with Section 143(3) of the Act, we report that:
- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
 - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
 - c) As the Company's financial accounting is centralised at Head Office, no returns for the purpose of audit are received from other offices of the Company.
 - d) The Balance Sheet, the Revenue Accounts, the Profit and Loss Account, and the Receipts and Payments Account dealt with by this report are in agreement with the books of account.
 - e) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014 to the extent they are not inconsistent with the accounting policies prescribed by IRDAI.
 - f) Investments have been valued in accordance with the provisions of the Insurance Act, the regulations and orders / directions issued by IRDA in this regard.
 - g) The accounting policies selected by the Company are appropriate and are in compliance with the applicable Accounting Standards referred to under Section 133 of the Act, to the extent they are not inconsistent with accounting principles prescribed in the IRDA Financial Statements Regulations and circulars/orders / directions issued by IRDAI in this regard;
 - h) On the basis of the written representations received from the directors as on 31st March, 2020 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2020 from being appointed as a director in terms of Section 164 (2) of the Act.
 - i) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in **Annexure-A**.



S. K. Mehta & Co.
Chartered Accountants

Varma & Varma
Chartered Accountants

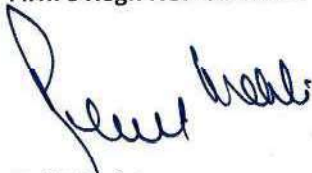
- j) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended:

In our opinion and to the best of our information and according to the explanations given to us, the Company being an insurance company, we are informed that the managerial remuneration is governed by the provisions of Section 34A of the Insurance Act and the approval of the IRDAI authority and therefore the requirements of section 197(16) of the Act are not applicable.

- k) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:

- i) The Company has disclosed the impact of pending litigations on its financial position in its financial statements. (Refer Note- 16 C (1.1))
- ii) The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
- iii) There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For S. K. Mehta & Co.
Chartered Accountants
Firm's Regn No.- 000478N

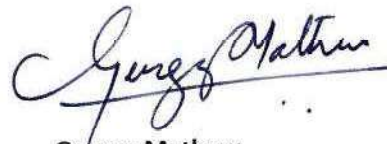


Rohit Mehta
(Partner)
Membership No -091382
UDIN No. - 20091382AAAAFV9947

Place: NEW DELHI
Date: 28 May 2020



For Varma & Varma
Chartered Accountants
Firm's Regn No.- 004532S



Georgy Mathew
(Partner)
Membership No - 209645
UDIN No. - 20209645AAAADI7501

Place: Bengaluru
Date: 28 May 2020



Annexure - A to the Auditors' Report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Acko General Insurance Limited ("the Company") as of March 31, 2020 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.



Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



S. K. Mehta & Co.
Chartered Accountants

Varma & Varma
Chartered Accountants

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2020, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For S. K. Mehta & Co.
Chartered Accountants
Firm's Regn No.- 000478N



Rohit Mehta
(Partner)
Membership No -091382
UDIN No. - 20091282AAAAFV9947

Place: NEW DELHI
Date: 28 May 2020



For Varma & Varma
Chartered Accountants
Firm's Regn No.- 004532S



Georgy Mathew
(Partner)
Membership No - 209645
UDIN No. - 20209645AAAADI7501

Place: Bengaluru
Date: 28 May 2020



S. K. Mehta & Co.

Chartered Accountants
302-306 Pragati Tower,
26 Rajendra Place,
New Delhi-110008

Varma & Varma

Chartered Accountants
424, 4th C Main 6th Cross,
OMBR Layout, Banaswadi,
Bengaluru-560043

INDEPENDENT AUDITOR'S CERTIFICATE

(Referred to in paragraph 2 of our Report on Other Legal and Regulatory Requirements forming part of the Independent Auditor's Report dated May 28th, 2020)

1. This certificate is issued to comply with the provisions of paragraph 3 and 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, ("the IRDAI Financial Statements Regulations") read with Regulation 3 of the IRDAI Financial Statements Regulations and may not be suitable for any other purpose.

Management's Responsibility

2. The Company's Board of Directors is responsible for complying with the provisions of Insurance Act, 1938 (the "Insurance Act") as amended by the Insurance Laws (Amendment) Act, 2015, The Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations"), Circulars/Orders/ Directions issued by the Insurance Regulatory and Development Authority of India (the "IRDAI") which includes the preparation of the Management Report. This includes collecting, collating and validating data and designing, implementing and monitoring of internal controls suitable for ensuring compliance as aforesaid

Independent Auditor's Responsibility

3. Our responsibility for the purpose of this certificate is limited to certifying matters contained in paragraphs 3 and 4 of Schedule C of the IRDA Financial Statement Regulations read with Regulation 3 of the IRDA Financial Statements Regulations.
4. We conducted our examination in accordance with the Guidance Note on Audit Reports and Certificates for Special Purposes issued by the Institute of Chartered Accountants of India (the 'ICAI'), which include the concepts of test checks and materiality. The Guidance Note requires that we comply with the independence and other ethical requirements of the Code of ethics issued by the ICAI.
5. We have complied with the relevant applicable requirements of the Standard on Quality Control ('SQC') 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services engagements.



Opinion

6. In accordance with the information and explanations given to us and to the best of our knowledge and belief and based on our examination of the books of account and other records maintained **ACKO GENERAL INSURANCE LIMITED** ("the Company") for the year ended March 31, 2020, we certify that:
- We have reviewed the Management Report attached to the financial statements for the year ended March 31, 2020, and on the basis of our review, there is no apparent mistake or material inconsistencies with the financial statements;
 - Based on the management representations and compliance certificates submitted to the Board of Directors by the officers of the Company charged with compliance and the same being noted by the Board, we certify that the Company has complied with the terms and conditions of registration stipulated by IRDAI;
 - We have verified the cash balances, and securities relating to the Company's investments as at March 31, 2020, by actual inspection or on the basis of certificates/confirmations received from the Custodian and/ or Depository Participants appointed by the Company, as the case may be. As at March 31, 2020, the Company had no secured loans;
 - The Company is not a trustee of any trust; and
 - No part of the assets of the Policyholders' Funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act, relating to the application and investments of the Policyholders' Funds.

Restriction on Use

7. This certificate is issued at the request of the Company solely for use of the Company for inclusion in the annual accounts in order to comply with the provisions of paragraph 3 and 4 of Schedule C of the IRDA Financial Statements Regulations read with Regulation 3 of the IRDA Financial Statements Regulations and is not intended to be and should not be used for any other purpose without our prior consent. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this Certificate is shown or into whose hands it may come without our prior consent in writing.

For S. K. Mehta & Co.
Chartered Accountants
Firm's Regn No.- 000478N




Rohit Mehta
(Partner)
Membership No -091382
UDIN No. - 20091382AAAAFW5314

Place: NEW DELHI
Date: 28 May 2020

For Varma & Varma
Chartered Accountants
Firm's Regn No.- 004532S




Georgy Mathew
(Partner)
Membership No - 209645
UDIN No. - 20209645AAAA DK8348

Place: Bengaluru
Date: 28 May 2020



ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017
BALANCE SHEET AS AT 31ST MARCH, 2020

(₹ IN' 000)

Sr No (1)	Particulars (2)	Schedule (3)	As at 31st March, 2020 (4)	As at 31st March, 2019 (5)
	SOURCES OF FUNDS			
1	SHARE CAPITAL	5	54,60,000	23,60,000
2	RESERVES AND SURPLUS	6	-	-
3	FAIR VALUE CHANGE ACCOUNT			
	-Shareholders		8	55
	-Policyholders		10	77
4	BORROWINGS	7	-	-
	TOTAL		54,60,018	23,60,132
	APPLICATION OF FUNDS			
5	INVESTMENTS			
	Investments - Shareholders	8	17,88,763	8,70,076
	Investments - Policyholders	8A	24,16,664	12,38,069
6	LOANS	9	-	-
7	FIXED ASSETS	10	73,410	16,673
8	DEFERRED TAX ASSET (NET)		-	-
9	CURRENT ASSETS :			
	Cash and Bank Balances	11	1,34,656	77,957
	Advances and Other Assets	12	9,25,302	2,36,636
	Sub-Total (A)		10,59,958	3,14,593
10	CURRENT LIABILITIES	13	24,43,926	10,03,799
11	PROVISIONS	14	7,76,076	5,38,867
	Sub-Total (B)		32,20,002	15,42,666
12	NET CURRENT ASSETS (C) = (A-B)		(21,60,044)	(12,28,073)
13	MISCELLANEOUS EXPENDITURE (To the extent not written off or adjusted)	15	-	-
14	DEBIT BALANCE IN PROFIT AND LOSS ACCOUNT		33,41,225	14,63,387
	TOTAL		54,60,018	23,60,132

Notes on Accounts

16

Schedule No. 1 to 16 form an integral part of the financial statements

As per our attached report of even date

For S.K. Mehta & Co
Chartered Accountants
Firm Registration No.: 000478N

Rohit Mehta
Partner
Membership No.: 091382

For Varma & Varma
Chartered Accountants
Firm Registration No.: 004532S

Georgy Mathew
Partner
Membership No.: 209645

Place: Bengaluru
Dated: 28th May, 2020



For and on behalf of the Board of Directors

Varun Dua
Managing Director and CEO
(DIN : 02092948)

Deepak Angrula
Whole-time Director
(DIN: 03476789)

Ruchi Deepak
Director
(DIN : 07582619)

Jitendra Nayyar
CFO

Karishma Desai
Company Secretary
(M.No. : A22698)





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017
PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2020

(₹ IN' 000)

Sr No	Particulars	Schedule	For the year ended 31st March, 2020	For the year ended 31st March, 2019
(1)	(2)	(3)	(4)	(5)
1	OPERATING PROFIT / (LOSS)			
	(a) Fire Insurance		-	-
	(b) Marine Insurance		-	-
	(c) Miscellaneous Insurance		(19,80,097)	(14,06,483)
			(19,80,097)	(14,06,483)
2	INCOME FROM INVESTMENTS			
	(a) Interest, Dividend & Rent - Gross		1,10,661	67,280
	(b) Profit on sale of Investments		36,490	13,737
	Less : Loss on Sale of Investments		4,156	4,003
			1,42,995	77,014
3	OTHER INCOME			
	a) Others		16	-
			16	-
	TOTAL (A)		(18,37,086)	(13,29,469)
4	PROVISIONS (Other than taxation)			
	(a) For diminution in the value of investments		25,000	-
	(b) For doubtful debts		-	-
	(c) Others		-	-
5	OTHER EXPENSES			
	(a) Expenses other than those related to Insurance business		15,752	14,246
	(b) Bad Debts/ Advances written off		-	-
	(c) Others		-	-
	TOTAL (B)		40,752	14,246
	Profit/(Loss) Before Tax (A-B)		(18,77,838)	(13,43,715)
	Less: Provision for Taxation			
	Current Tax		-	-
	Deferred Tax		-	-
	Profit/(Loss) After Tax		(18,77,838)	(13,43,715)
	Appropriations			
	(a) Interim dividends paid during the year		-	-
	(b) Proposed final dividend		-	-
	(c) Dividend distribution tax		-	-
	(d) Transfer to any Reserves or other Accounts		-	-
	Balance of Profit/(Loss) brought forward from last year		(14,63,387)	(1,19,672)
	Balance carried forward to Balance sheet		(33,41,225)	(14,63,387)
	Basic Earnings per share		(4.79)	(8.47)
	Diluted Earnings per share		(4.79)	(8.47)
	(Equity shares of face value of Rs. 10 each)			

Notes on Accounts

16

Schedule No. 1 to 16 form an integral part of the financial statements

As per our attached report of even date

For S.K. Mehta & Co

Chartered Accountants

Firm Registration No.: 000478N



Rohit Mehta

Partner

Membership No.: 091382

For Varma & Varma

Chartered Accountants

Firm Registration No.: 004532S



Georgy Mathew

Partner

Membership No.: 209645

Place : Bengaluru

Dated : 28th May, 2020

For and on behalf of the Board of Directors

Varun Dua

Managing Director & CEO
(DIN : 02092948)

Deepak Angula

Whole-time Director
(DIN: 03476789)

Ruchi Deepak

Director
(DIN : 07582619)

Jitendra Nayyar

CFO

Karishma Desai

Company Secretary
(M.No. : A22698)





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017
MARINE INSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2020

(₹ IN' 000)

Sr No	Particulars	Schedule	For the year ended 31st March, 2020	For the year ended 31st March, 2019
(1)	(2)	(3)	(4)	(5)
1	Premiums earned (Net)	1	-	-
2	Profit / (Loss) on sale / Redemption of Investments		-	-
3	Others		-	-
4	Interest, Dividend & Rent - Gross		-	-
	TOTAL (A)		-	-
1	Claims Incurred (Net)	2	-	-
2	Commission	3	-	-
3	Operating expenses related to Insurance Business	4	-	-
4	Premium Deficiency		-	-
	TOTAL (B)		-	-
	Operating Profit / (Loss) from Marine Business C = (A-B)		-	-
	APPROPRIATIONS			
	Transfer to Shareholders' Account		-	-
	Transfer to Catastrophe Reserve		-	-
	Transfer to Other Reserves		-	-
	TOTAL (C)		-	-

Schedule No. 1 to 16 form an integral part of the financial statements

As per our attached report of even date

For S.K. Mehta & Co
Chartered Accountants
Firm Registration No.: 000478N

Rohit Mehta
Partner
Membership No.: 091382

For Varma & Varma
Chartered Accountants
Firm Registration No.: 0045325

Georgy Matthew
Partner
Membership No.: 209645

Place: Bengaluru
Dated : 28th May, 2020



For and on behalf of the Board of Directors

Varun Dua
Managing Director and CEO
(DIN : 02092948)

Ruchi Deepak
Director
(DIN : 07582619)

Karishma Desai
Company Secretary
(M. No. : A22698)

Deepak Angrula
Whole-time Director
(DIN: 03476789)

Jitendra Nayyar
CFO





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017

MISCELLANEOUS INSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2020

('₹ IN' 000)

Sr No	Particulars	Schedule	For the year ended 31st March, 2020	For the year ended 31st March, 2019
(1)	(2)	(3)	(4)	(5)
1	Premiums earned (Net)	1	16,46,954	4,88,110
2	Profit / (Loss) on sale / Redemption of Investments		37,592	4,604
3	Others		-	-
4	Interest, Dividend & Rent - Gross		1,28,658	31,821
	TOTAL (A)		18,13,204	5,24,535
1	Claims Incurred (Net)	2	9,93,622	2,86,097
2	Commission	3	(1,30,290)	(24,674)
3	Operating expenses related to Insurance Business	4	29,64,147	16,34,870
4	Premium Deficiency		(34,526)	34,526
5	Others			
	Administration Charges		348	199
	TOTAL (B)		37,93,301	19,31,018
	Operating Profit / (Loss) from Miscellaneous Business C = (A-B)		(19,80,097)	(14,06,483)
	APPROPRIATIONS			
	Transfer to Shareholders' Account		(19,80,097)	(14,06,483)
	Transfer to Catastrophe Reserve		-	-
	Transfer to Other Reserves		-	-
	TOTAL (C)		(19,80,097)	(14,06,483)

Schedule No. 1 to 16 form an integral part of the financial statements

As per our attached report of even date

For S.K. Mehta & Co
Chartered Accountants
Firm Registration No.: 000478N

Rohit Mehta
Partner
Membership No.: 091182

For Varma & Varma
Chartered Accountants
Firm Registration No.: 0045325

Georgy Mathew
Partner
Membership No.: 209645

Place : Bengaluru
Dated : 28th May, 2020



For and on behalf of the Board of Directors

Varun Dua
Managing Director and CEO
(DIN : 02092948)

Deepak Angula
Whole-time Director
(DIN: 03476789)

Ruchi Deepak
Director
(DIN : 07582619)

Jitendra Nayyar
CFO

Karishma Desai
Company Secretary
(M.No. : A22698)





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017
FIRE INSURANCE REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2020

(₹ IN' 000)

Sr No	Particulars	Schedule	For the year ended 31st March, 2020	For the year ended 31st March, 2019
(1)	(2)	(3)	(4)	(5)
1	Premiums earned (Net)	1	-	-
2	Profit / (Loss) on sale / Redemption of Investments		-	-
3	Others		-	-
4	Interest, Dividend & Rent - Gross		-	-
	TOTAL (A)		-	-
1	Claims Incurred (Net)	2	-	-
2	Commission	3	-	-
3	Operating expenses related to Insurance Business	4	-	-
4	Premium Deficiency		-	-
	TOTAL (B)		-	-
	Operating Profit / (Loss) from Fire Business C = (A-B)		-	-
	APPROPRIATIONS			
	Transfer to Shareholders' Account		-	-
	Transfer to Catastrophe Reserve		-	-
	Transfer to Other Reserves		-	-
	TOTAL (C)		-	-

Schedule No. 1 to 16 form an integral part of the financial statements

As per our attached report of even date
 For S.K. Mehta & Co
 Chartered Accountants
 Firm Registration No.: 000478N

Rohit Mehta
 Partner
 Membership No.: 091882

For Varma & Varma
 Chartered Accountants
 Firm Registration No.: 0045325

Georgy Mathew
 Partner
 Membership No.: 209645

Place : Bengaluru
 Dated : 28th May, 2020



For and on behalf of the Board of Directors

Varun Dua
 Managing Director and CEO
 (DIN : 02092948)

Deepak Angra
 Whole-time Director
 (DIN: 03476789)

Ruchi Deepak
 Director
 (DIN : 07582619)

Jitendra Nayyar
 CFO

Karishma Desai
 Company Secretary
 (M.No. : A22698)





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017
RECEIPTS & PAYMENTS ACCOUNT (DIRECT BASIS) FOR THE YEAR ENDED 31ST MARCH, 2020

(₹ IN '000)

Sr No	Particulars	For the year ended 31st March, 2020	For the year ended 31st March, 2019
(1)	(2)	(3)	(4)
1	CASH FLOW FROM OPERATING ACTIVITIES		
	(a) Premium received from policyholders, including advance receipts	41,29,665	15,97,477
	(b) Other receipts/(payments)	16	-
	(c) Payments to re-insurers, net of commission and claims	(9,76,922)	(13,701)
	(d) Receipts from co-insurers, net of claims recovery	7,702	(7,828)
	(e) Payments of claims (net of salvage)	(11,17,497)	(1,17,447)
	(f) Payments of commission and brokerage	(47,715)	(9,867)
	(g) Payments of other operating expenses	(28,24,074)	(14,63,020)
	(h) Deposits, advances and staff loans	23,675	(52,845)
	(i) Income taxes paid (Net)	(1,050)	19,199
	(j) GST paid	(2,37,590)	(14,401)
	(k) Other payments	-	-
	Net cash flow from operating activities (A)	(10,43,790)	(62,432)
2	Cash flows from investing activities		
	(a) Purchase of fixed assets (net of capitalization of CWIP)	(97,124)	(13,165)
	(b) Proceeds from sale of fixed assets	921	-
	(c) Purchase of investments	(1,81,73,632)	(69,50,399)
	(d) Sale of investments	1,61,10,050	60,25,630
	(e) Profit / Loss on sale of investments (net)	-	-
	(f) Rent / Interest / Dividend received (including income accrued on investments)	1,70,823	67,469
	(g) Investments in money market instruments and in liquid mutual funds (Net)	-	-
	Net cash used in investing activities (B)	(19,88,962)	(8,70,466)
3	Cash flows from financing activities		
	(a) Proceeds from issuance of share capital and share premium (net of expenses)	30,89,451	9,89,500
	(b) Proceeds from borrowing	-	-
	(c) Repayments of borrowing	-	-
	(d) Interest	-	-
	(e) Dividend paid (including dividend distribution tax)	-	-
	Net cash flow from financing activities (C)	30,89,451	9,89,500
4	Effect of foreign exchange rates on cash and cash equivalents (Net) (D)	-	-
	Net increase in cash and cash equivalents (A + B + C + D)	56,699	56,602
5	Net increase in cash and cash equivalents		
	(a) Cash and cash equivalents at the beginning of the year	77,957	21,355
	(b) Cash and cash equivalents on Merger (Refer note 3 of schedule 16)	-	-
	(c) Cash and cash equivalents at the end of the year	1,34,656	77,957
	Net increase in cash and cash equivalents	56,699	56,602
	Reconciliation of Cash and cash equivalents with the Balance Sheet:		
	Cash and Bank balances	1,34,656	77,957
	Less: Deposit Accounts not considered as Cash and cash equivalents as defined in AS-3 "Cash Flow Statements"	-	-
	Cash and cash equivalents at the end of the year	1,34,656	77,957
	NOTES TO ACCOUNTS		
	Refer Schedule 11 for components of cash and bank balances		

As per our attached report of even date

For S.K. Mehta & Co
Chartered Accountants
Firm Registration No.: 000478N

Rohit Mehta
Partner
Membership No.: 091382

For Varma & Varma
Chartered Accountants
Firm Registration No.: 0045325

Georgy Mathew
Partner
Membership No.: 209645

Place : Bengaluru
Dated: 28th May, 2020



For and on behalf of the Board of Directors

Varun Dua
Managing Director and CEO
(DIN : 02092948)

Deepak Agrwala
Whole-time Director
(DIN: 03476789)

Ruchi Deepak
Director
(DIN : 07582619)

Jitendra Nayyar
CFO

Karishma Desai
Company Secretary
(M.No. : A22698)





SCHEDULES FORMING PART OF FINANCIAL STATEMENTS:

SCHEDULE - 1

Sr No	Particulars	For the year ended 31st March, 2020			For the year ended 31st March, 2019		
		Fire	*Marine	**Miscellaneous	Fire	*Marine	**Miscellaneous
PREMIUM EARNED (NET)							
1	Premium from direct business written	-	-	37,30,655	-	-	14,18,900
2	Add : Premium on reinsurance accepted	-	-	-	-	-	-
3	Less : Premium on reinsurance ceded	-	-	37,30,655	-	-	14,18,900
4	Adjustments for changes in Reserve for Unexpired Risks	-	-	18,34,767	-	-	4,36,414
	Total Premium Earned (Net)	-	-	18,95,888	-	-	9,82,486
		-	-	2,48,934	-	-	4,94,376
		-	-	16,46,954	-	-	4,88,110
Premium income from business effected:							
1	In India	-	-	37,30,655	-	-	14,18,900
2	Outside India	-	-	-	-	-	-

*For analysis of the segment of Marine business, refer Schedule 1A.

**For analysis of the segment of Miscellaneous business, refer Schedule 1B

SCHEDULE - 2

Sr No	Particulars	For the year ended 31st March, 2020			For the year ended 31st March, 2019		
		Fire	*Marine	**Miscellaneous	Fire	*Marine	**Miscellaneous
CLAIMS INCURRED (NET)							
1	Claims Paid	-	-	11,17,498	-	-	1,49,509
2	Direct	-	-	-	-	-	-
3	Add: Reinsurance accepted	-	-	5,71,483	-	-	79,094
4	Less: Reinsurance ceded	-	-	5,46,015	-	-	70,415
5	Add: Claims Outstanding at the end of the year	-	-	6,64,304	-	-	2,16,697
6	Less: Claims Outstanding at the beginning of the year	-	-	2,16,697	-	-	1,015
	Total Claims Incurred	-	-	9,93,622	-	-	2,86,097
Claims paid to claimants:							
1	In India	-	-	11,17,492	-	-	1,49,509
2	Outside India	-	-	6	-	-	-

*For analysis of the segment of Marine business, refer Schedule 2A.

**For analysis of the segment of Miscellaneous business, refer Schedule 2B

SCHEDULE - 3

Sr No	Particulars	For the year ended 31st March, 2020			For the year ended 31st March, 2019		
		Fire	*Marine	**Miscellaneous	Fire	*Marine	**Miscellaneous
COMMISSION							
1	Commission Paid	-	-	61,718	-	-	13,566
2	Direct	-	-	61,718	-	-	13,566
3	Total (A)	-	-	61,718	-	-	13,566
4	Add : Commission on Re-insurance Accepted	-	-	1,92,008	-	-	38,240
5	Less : Commission on Re-insurance ceded	-	-	(1,30,290)	-	-	(24,674)
	Net Commission	-	-	1,92,008	-	-	38,240
		-	-	(1,30,290)	-	-	(24,674)
Breakup of the expenses (Gross) incurred to procure business:							
Agents		-	-	36,833	-	-	13,220
Brokers		-	-	20,160	-	-	14
Corporate Agency		-	-	4,725	-	-	332
Others		-	-	61,718	-	-	13,566
TOTAL (B)		-	-	1,92,008	-	-	38,240

*For analysis of the segment of Marine business, refer Schedule 3A.

**For analysis of the segment of Miscellaneous business, refer Schedule 3B





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS:

SCHEDULE - 1A
PREMIUM EARNED (NET)

Sr No	Particulars	For the year ended 31st March, 2020			For the year ended 31st March, 2019		
		Marine Cargo	Marine Hull	Total	Marine Cargo	Marine Hull	Total
1	Premium from direct business written	-	-	-	-	-	-
2	Add : Premium on reinsurance accepted	-	-	-	-	-	-
3	Less : Premium on reinsurance ceded	-	-	-	-	-	-
4	Net Premium	-	-	-	-	-	-
	Adjustments for changes in Reserve for Unexpired Risks	-	-	-	-	-	-
	Total Premium Earned (Net)	-	-	-	-	-	-

(₹ IN 000)

SCHEDULE - 2A
CLAIMS INCURRED (NET)

Sr No	Particulars	For the year ended 31st March, 2020			For the year ended 31st March, 2019		
		Marine Cargo	Marine Hull	Total	Marine Cargo	Marine Hull	Total
1	Claims Paid	-	-	-	-	-	-
2	Direct	-	-	-	-	-	-
3	Add: Reinsurance accepted	-	-	-	-	-	-
4	Less: Reinsurance ceded	-	-	-	-	-	-
	Net Claims Paid	-	-	-	-	-	-
5	Add: Claims Outstanding at the end of the year	-	-	-	-	-	-
	Less: Claims Outstanding at the beginning of the year	-	-	-	-	-	-
	Total Claims Incurred	-	-	-	-	-	-

(₹ IN 000)

SCHEDULE - 3A
COMMISSION

Sr No	Particulars	For the year ended 31st March, 2020			For the year ended 31st March, 2019		
		Marine Cargo	Marine Hull	Total	Marine Cargo	Marine Hull	Total
1	Commission Paid	-	-	-	-	-	-
2	Direct	-	-	-	-	-	-
	Total (A)	-	-	-	-	-	-
3	Add : Commission on Re-insurance Accepted	-	-	-	-	-	-
4	Less : Commission on Re-insurance ceded	-	-	-	-	-	-
	Net Commission	-	-	-	-	-	-

(₹ IN 000)

Breakup of the expenses (Gross) incurred to procure business:

Agents	-	-	-	-
Brokers	-	-	-	-
Corporate Agency	-	-	-	-
Others	-	-	-	-
TOTAL (B)	-	-	-	-





SCHEDULE - 18
PREMIUM EARNED (NET)

ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 28, 2012

Sr No	Particulars	For the year ended 31st March, 2020											For the year ended 31st March, 2019										
		Motor OD	Motor TP	Motor Total	Engineering	Aviation	Workmen Compensation	Personal Accident	Public/ Product Liability	Health	Other Miscellaneous	Total Miscellaneous	Motor OD	Motor TP	Motor Total	Engineering	Aviation	Workmen Compensation	Personal Accident	Public/ Product Liability	Health	Other Miscellaneous	Total Miscellaneous
1	Premium from direct business written	6,72,556	15,14,883	21,87,439	-	-	-	7,485	5,71,267	9,58,664	37,30,655	2,74,696	4,78,592	7,53,228	-	-	-	13,021	3,48,883	3,03,768	-	14,18,900	
2	Add: Premium on reinsurance accepted	6,72,156	15,14,883	21,87,039	-	-	-	7,485	5,71,267	9,58,664	37,30,655	2,74,696	4,78,592	7,53,228	-	-	-	13,021	3,48,883	3,03,768	-	14,18,900	
3	Less: Premium on reinsurance ceded	4,98,517	9,91,922	14,90,439	-	-	-	374	3,61,793	4,79,991	18,34,972	1,56,578	38,156	1,91,730	-	-	-	651	2,26,774	1,72,599	-	4,36,414	
4	Net Premium	2,33,195	5,32,844	7,66,040	-	-	-	7,111	2,11,544	9,20,337	9,20,337	2,11,544	4,43,486	5,61,488	-	-	-	12,370	1,22,109	2,86,508	-	9,82,486	
5	Adjustments for changes in Reserve for Unexpired Risks	38,533	(14,686)	22,249	-	-	-	(2,111)	1,83,057	1,83,057	2,48,834	91,167	3,06,260	4,17,427	-	-	-	919	21,421	2,509	-	4,91,276	
	Total Premium Earned (Net)	1,96,104	5,47,687	7,46,453	-	-	-	7,322	1,47,705	7,47,476	16,96,534	28,855	1,17,176	1,46,071	-	-	-	11,451	48,588	2,83,500	-	4,88,110	

(₹/IN/000)

SCHEDULE - 28
CLAIMS INCURRED (NET)

Sr No	Particulars	For the year ended 31st March, 2020											For the year ended 31st March, 2019										
		Motor OD	Motor TP	Motor Total	Engineering	Aviation	Workmen Compensation	Personal Accident	Public/ Product Liability	Health	Other Miscellaneous	Total Miscellaneous	Motor OD	Motor TP	Motor Total	Engineering	Aviation	Workmen Compensation	Personal Accident	Public/ Product Liability	Health	Other Miscellaneous	Total Miscellaneous
1	Claim Paid	6,18,119	37,194	6,55,313	-	-	-	15,199	2,74,795	1,68,101	11,17,498	84,936	1,466	86,402	-	-	-	1,615	47,240	14,252	-	1,49,509	
2	Add: Reinsurance accepted	3,70,314	10,448	3,80,762	-	-	-	760	1,81,217	9,049	5,21,483	46,715	73	46,788	-	-	-	82	30,693	1,331	-	79,094	
3	Less: Reinsurance ceded	2,48,105	26,751	2,74,856	-	-	-	14,489	91,578	1,59,142	5,56,015	38,221	1,393	39,614	-	-	-	1,555	16,927	12,721	-	70,415	
4	Net Claims Paid	46,719	5,52,493	5,99,212	-	-	-	1,135	21,787	40,600	6,84,904	26,785	1,20,429	1,47,214	-	-	-	9,267	1,47,214	46,951	-	2,16,697	
5	Add: Claims Outstanding at the end of the year	26,785	1,20,429	1,47,214	-	-	-	9,267	11,255	46,951	2,16,697	4	483	487	-	-	-	29,782	13,255	528	-	2,16,697	
	Total Claims Incurred	2,67,899	4,58,725	7,26,624	-	-	-	6,907	1,06,110	1,57,781	9,93,622	65,002	1,21,339	1,86,341	-	-	-	10,820	29,782	59,154	-	2,48,097	

(₹/IN/000)

SCHEDULE - 38
COMMISSION

Sr No	Particulars	For the year ended 31st March, 2020											For the year ended 31st March, 2019										
		Motor OD	Motor TP	Motor Total	Engineering	Aviation	Workmen Compensation	Personal Accident	Public/ Product Liability	Health	Other Miscellaneous	Total Miscellaneous	Motor OD	Motor TP	Motor Total	Engineering	Aviation	Workmen Compensation	Personal Accident	Public/ Product Liability	Health	Other Miscellaneous	Total Miscellaneous
1	Commission Paid	39,197	7,951	47,148	-	-	-	-	14,570	16,570	61,718	11,571	1,769	13,340	-	-	-	226	-	-	-	13,566	
2	Add: Commission on Re-insurance accepted	39,197	7,951	47,148	-	-	-	-	14,570	16,570	61,718	11,571	1,769	13,340	-	-	-	226	-	-	-	13,566	
3	Less: Commission on Re-insurance ceded	45,119	92,688	1,37,808	-	-	-	37	40,370	4,793	1,92,008	17,465	1,196	18,661	-	-	-	65	18,232	1,592	-	31,210	
	Net Commission	(5,222)	(84,728)	(90,950)	-	-	-	(37)	(40,370)	(4,793)	(1,30,290)	(5,894)	(573)	(6,467)	-	-	-	(41)	(18,232)	(1,592)	-	(16,456)	
Breakup of the expenses (Gross) incurred to procure business:																							
Agents																							
Brokers		30,016	4,887	35,443	-	-	-	-	1,130	-	36,833	11,276	1,724	13,000	-	-	-	220	-	-	-	13,220	
Corporate Agency		5,718	1,202	6,940	-	-	-	-	13,220	-	20,160	12	2	14	-	-	-	6	-	-	-	14	
Others		2,843	1,882	4,725	-	-	-	-	4,725	-	4,725	288	43	326	-	-	-	226	-	-	-	332	
TOTAL (B)		39,197	7,951	47,148	-	-	-	-	14,570	-	61,718	11,571	1,769	13,340	-	-	-	226	-	-	-	13,566	

(₹/IN/000)



SCHEDULES FORMING PART OF FINANCIAL STATEMENTS:

SCHEDULE - 4

OPERATING EXPENSES RELATING TO INSURANCE BUSINESS

(₹ IN '000)

Sr No	Particulars	For the year ended 31st March, 2020			For the year ended 31st March, 2019		
		Fire	*Marine	**Miscellaneous	Fire	*Marine	**Miscellaneous
1	Employees remuneration and welfare benefits	-	-	4,73,664	-	-	2,26,043
2	Travel, Conveyance and vehicle running expenses	-	-	20,668	-	-	18,569
3	Training expenses	-	-	348	-	-	457
4	Rent, rates and taxes	-	-	46,270	-	-	17,035
5	Repairs	-	-	22,997	-	-	555
6	Printing and Stationery	-	-	1,577	-	-	1,409
7	Communication	-	-	9,519	-	-	7,032
8	Legal and professional charges	-	-	92,928	-	-	56,966
9	Auditor's fees, expenses etc.	-	-	1,560	-	-	1,560
	(a) As Auditor	-	-	-	-	-	-
	(b) As advisor or in any other capacity in respect of	-	-	-	-	-	-
	(i) Taxation matters	-	-	-	-	-	-
	(ii) Insurance matters	-	-	-	-	-	-
	(iii) Management Services	-	-	-	-	-	-
	(c) in any other capacity	-	-	411	-	-	343
10	Advertisement and publicity	-	-	17,42,790	-	-	10,48,406
11	Interest and Bank charges	-	-	21,617	-	-	6,600
12	Office Administration Expenses	-	-	5,403	-	-	5,678
13	Others:						
	(a) Information Technology	-	-	3,48,508	-	-	1,59,711
	(b) Business Support Services	-	-	1,15,480	-	-	62,543
	(c) Stamp Duty Expenses	-	-	487	-	-	317
	(d) Recruitment Charges	-	-	6,375	-	-	8,486
	(e) Others	-	-	10,670	-	-	7,249
14	Depreciation	-	-	36,815	-	-	5,911
15	GST/Service Tax	-	-	4,060	-	-	-
	Total	-	-	29,64,147	-	-	16,34,870

**For analysis of the segment of Marine business, refer Schedule 4A.
 **For analysis of the segment of Miscellaneous business, refer Schedule 4B



SCHEDULES FORMING PART OF FINANCIAL STATEMENTS:

SCHEDULE - 4A

OPERATING EXPENSES RELATING TO INSURANCE BUSINESS

(₹ IN '000)

Sr No	Particulars	For the year ended 31st March, 2020			For the year ended 31st March, 2019		
		Marine Cargo	Marine Hull	Total	Marine Cargo	Marine Hull	Total
1	Employees remuneration and welfare benefits	.....	.....	.....	.....	.....	.....
2	Travel, Conveyance and vehicle running expenses	.....	.....	.....	.....	.....	.....
3	Training expenses	.....	.....	.....	.....	.....	.....
4	Rent, rates and taxes	.....	.....	.....	.....	.....	.....
5	Repairs	.....	.....	.....	.....	.....	.....
6	Printing and Stationery	.....	.....	.....	.....	.....	.....
7	Communication	.....	.....	.....	.....	.....	.....
8	Legal and professional charges	.....	.....	.....	.....	.....	.....
9	Auditor's fees, expenses etc.	.....	.....	.....	.....	.....	.....
	(a) As Auditor	.....	.....	.....	.....	.....	.....
	(b) As advisor or in any other capacity in respect of:	.....	.....	.....	.....	.....	.....
	(i) Taxation matters	.....	.....	.....	.....	.....	.....
	(ii) Insurance matters	.....	.....	.....	.....	.....	.....
	(iii) Management Services	.....	.....	.....	.....	.....	.....
	(c) In any other capacity	.....	.....	.....	.....	.....	.....
10	Advertisement and publicity	.....	.....	.....	.....	.....	.....
11	Interest and Bank charges	.....	.....	.....	.....	.....	.....
12	Office Administration Expenses	.....	.....	.....	.....	.....	.....
13	Others:	.....	.....	.....	.....	.....	.....
	(a) Information Technology	.....	.....	.....	.....	.....	.....
	(b) Business Support Services	.....	.....	.....	.....	.....	.....
	(c) Stamp Duty Expenses	.....	.....	.....	.....	.....	.....
	(d) Recruitment Charges	.....	.....	.....	.....	.....	.....
	(d) Others	.....	.....	.....	.....	.....	.....
14	Depreciation	.....	.....	.....	.....	.....	.....
15	GST/Service Tax	.....	.....	.....	.....	.....	.....
	Total	.....	.....	.....	.....	.....	.....



SCHEDULE - 4B
OPERATING EXPENSES RELATING TO INSURANCE BUSINESS

Sl. No	Particulars	For the year ended 31st March, 2020										For the year ended 31st March, 2019											
		Motor OD	Motor TP	Motor Total	Engineering	Auction	Workmen Compensation	Personal Accident	Public / Product Liability	Health	Other Miscellaneous	Total Miscellaneous	Motor OD	Motor TP	Motor Total	Engineering	Auction	Workmen Compensation	Personal Accident	Public / Product Liability	Health	Other Miscellaneous	Total
1	Employees remuneration and welfare benefits	58,343	1,33,716	1,92,359	-	-	-	1,784	51,075	2,28,446	4,75,664	27,143	1,02,022	1,29,185	-	-	-	2,816	28,694	65,318	-	2,26,053	
2	Trevel, Conveyance and vehicle running expenses	2,248	5,810	8,358	-	-	-	78	1,306	9,976	20,668	2,231	8,381	10,612	-	-	-	234	2,308	5,215	-	18,569	
3	Training expenses	49	96	141	-	-	-	1	39	167	348	55	205	280	-	-	-	8	57	132	-	457	
4	Post, rates and boxes	5,704	13,007	18,711	-	-	-	174	1,163	22,232	46,270	2,047	7,669	9,736	-	-	-	214	2,117	4,968	-	17,035	
5	Repairs	2,335	6,605	9,300	-	-	-	86	2,566	11,045	22,997	67	250	317	-	-	-	7	69	162	-	555	
6	Printing and Stationery	194	448	637	-	-	-	6	176	758	1,377	169	636	805	-	-	-	18	175	411	-	1,409	
7	Communication	1,174	2,676	3,850	-	-	-	36	1,062	4,571	9,519	845	3,174	4,019	-	-	-	89	874	2,050	-	7,032	
8	Legal and professional charges	11,957	26,122	37,580	-	-	-	348	10,369	48,630	92,928	6,845	25,712	32,557	-	-	-	717	7,080	16,612	-	56,966	
9	Auditors Fees, Salaries etc.	192	439	631	-	-	-	6	174	769	1,560	187	704	891	-	-	-	20	194	455	-	1,560	
(a)	As Auditor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(b)	As advisor or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(i)	Taxation matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(ii)	Insurance matters	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(iii)	Management Services; and	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	In any other capacity	51	115	166	-	-	-	2	46	197	411	41	155	196	-	-	-	4	43	100	-	343	
10	Advertisement and publicity	2,14,864	4,89,923	7,04,787	-	-	-	6,537	1,94,461	8,37,005	17,42,780	1,25,983	4,70,189	5,99,172	-	-	-	13,200	1,30,302	3,05,232	-	10,48,406	
11	Interest and Bank charges	2,655	6,077	8,742	-	-	-	81	2,412	10,382	21,617	793	2,979	3,772	-	-	-	93	820	1,105	-	6,600	
12	Office Administration Expenses	666	1,519	2,185	-	-	-	20	603	2,995	5,403	682	2,583	3,265	-	-	-	71	706	1,666	-	5,978	
13	Others:																						
(a)	Information Technology	42,067	97,970	1,40,937	-	-	-	1,307	38,887	1,67,377	3,48,508	19,192	72,084	91,276	-	-	-	2,011	19,850	46,574	-	1,59,711	
(b)	Business Support Services	19,337	32,463	46,700	-	-	-	433	12,485	59,462	1,15,480	7,516	28,228	35,744	-	-	-	787	7,773	18,239	-	62,543	
(c)	Stamp Duty Expenses	60	137	197	-	-	-	2	54	234	487	38	143	181	-	-	-	4	39	93	-	317	
(d)	Recruitment Charges	786	1,792	2,578	-	-	-	24	711	3,062	6,375	1,020	3,810	4,850	-	-	-	107	1,055	2,674	-	8,486	
(e)	Others	1,315	3,000	4,315	-	-	-	40	1,190	5,125	10,670	871	3,272	4,143	-	-	-	91	901	2,114	-	7,289	
14	Depreciation & Amortization	4,539	10,349	14,888	-	-	-	138	4,108	17,681	36,815	710	2,668	3,378	-	-	-	74	735	1,724	-	5,913	
15	GST/Service Tax	501	1,241	1,642	-	-	-	15	423	1,950	4,050	-	-	-	-	-	-	-	-	-	-	-	-
Total		3,65,441	8,33,263	11,98,704	-	-	-	11,119	3,33,740	14,23,584	29,64,147	1,96,655	7,37,884	9,34,338	-	-	-	20,585	2,03,192	4,76,754	-	10,34,870	





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS:

SCHEDULE - 5
SHARE CAPITAL

(₹ IN' 000)

Sr No (1)	Particulars (2)	As at 31st March, 2020 (3)	As at 31st March, 2019 (4)
1	Authorised Capital 1000000000 Equity Shares of ₹ 10 each (Previous year : 2360000000 Equity Shares of ₹ 10 each)	1,00,00,000	23,60,000
2	Issued Capital 546000000 Equity Shares of ₹ 10 each (Previous year : 2360000000 Equity Shares of ₹ 10 each)	54,60,000	23,60,000
3	Subscribed Capital 546000000 Equity Shares of ₹ 10 each (Previous year : 2360000000 Equity Shares of ₹ 10 each)	54,60,000	23,60,000
4	Called up Capital 546000000 Equity Shares of ₹ 10 each (Previous year : 2360000000 Equity Shares of ₹ 10 each)	54,60,000	23,60,000
	Less: Calls unpaid	-	-
	Add: Equity Shares forfeited (amount originally paid up)	-	-
	Less: Par Value of Equity Shares bought back	-	-
	Less: Preliminary Expenses	-	-
	Expenses including commission or brokerage on underwriting or subscription of shares	-	-
	Total	54,60,000	23,60,000

SCHEDULE - 5A

SHARE CAPITAL

PATTERN OF SHAREHOLDING

(As certified by the Management)

Sr No	Shareholders	As at 31st March, 2020		As at 31st March, 2019	
		Number of Shares	% of Holding	Number of Shares	% of Holding
1	Promoters a) Indian - Acko Technologies & Services Private Limited b) Foreign	54,60,00,000	100	23,60,00,000	100
2	Others	-	-	-	-
	Total	54,60,00,000	100	23,60,00,000	100

SCHEDULE - 6

RESERVES AND SURPLUS

(₹ IN' 000)

Sr No (1)	Particulars (2)	As at 31st March, 2020 (3)	As at 31st March, 2019 (4)
1	Capital Reserve	-	-
2	Capital Redemption Reserve	-	-
3	Share Premium	-	-
4	General Reserve	-	-
5	Catastrophe Reserve	-	-
6	Other Reserves	-	-
7	Balance of Profit/(Loss) in Profit and Loss Account	-	-
	Total	-	-

SCHEDULE - 7

BORROWINGS

(₹ IN' 000)

Sr No (1)	Particulars (2)	As at 31st March, 2020 (3)	As at 31st March, 2019 (4)
1	Debentures/Bonds	-	-
2	Fixed Deposits	-	-
3	Banks	-	-
4	Financial Institutions	-	-
5	Others	-	-
	Total	-	-





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE - 8

INVESTMENTS - SHAREHOLDERS

(**₹ IN' 000**)

Sr No	Particulars	As at 31st March, 2020	As at 31st March, 2019
(1)	(2)	(3)	(4)
LONG TERM INVESTMENTS			
1	Govt Securities, Govt guaranteed Bonds incl Treasury Bills	5,02,015	2,06,234
2	Other Approved Securities	-	-
3	Other Investments	-	-
	(a) Shares	-	-
	(i) Equity	-	-
	(ii) Preference	-	-
	(b) Mutual Funds	-	-
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	2,00,956	1,44,445
	(e) Other Securities (FDs, CDs & CPs)	-	-
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
4	Investment In Infrastructure and housing	-	-
	(a) Approved Investments (Bonds & Debentures)	7,28,038	2,49,176
	(b) Other Investments	-	-
5	Other than Approved Investments	-	-
	Total Long-term Investments (A)	14,31,009	5,99,855
SHORT TERM INVESTMENTS			
1	Govt Securities, Govt guaranteed Bonds incl Treasury Bills	1,98,263	98,366
2	Other Approved Securities	-	-
3	Other Investments	-	-
	(a) Shares	-	-
	(i) Equity	-	-
	(ii) Preference	-	-
	(b) Mutual Funds	21,360	57,629
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	84,928	-
	(e) Other Securities (FDs, CDs & CPs)	21,267	11,011
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
4	Investment In Infrastructure and Housing	-	-
	(a) Approved Investments (Bonds & Debentures)	21,303	1,03,215
	(b) Other Investments	21,267	-
	Less : Provision for Diminution in value of investment	(10,634)	-
5	Other than Approved Investments	-	-
	Total Short-term Investments (B)	3,57,754	2,70,221
	Total (A)+(B)	17,88,763	8,70,076
INVESTMENTS			
1	In India	17,88,763	8,70,076
2	Outside India	-	-

Note (Sch 8 & Sch 8A):

Aggregate book value of Investments (other than listed equities) is Rs. 42,05,427 thousand (previous period Rs. 21,08,145 thousand). Aggregate market value of Investments (other than listed equities) is Rs. 42,50,616 thousand (previous period Rs. 21,16,407 thousand).





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE - 8A

INVESTMENTS - POLICYHOLDERS

(₹ IN' 000)

Sr No	Particulars	As at 31st March, 2020	As at 31st March, 2019
(1)	(2)	(3)	(4)
LONG TERM INVESTMENTS			
1	Govt Securities, Govt guaranteed Bonds incl Treasury Bills	6,78,234	2,93,459
2	Other Approved Securities	-	-
3	Other Investments	-	-
	(a) Shares	-	-
	(i) Equity	-	-
	(ii) Preference	-	-
	(b) Mutual Funds	-	-
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	2,71,496	2,05,537
	(e) Other Securities (FDs, CDs & CPs)	-	-
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
4	Investment In Infrastructure and Housing	-	-
	(a) Approved Investments (Bonds & Debentures)	9,83,597	3,54,563
	(b) Other Investments	-	-
5	Other than Approved Investments	-	-
	Total Long-term Investments (A)	19,33,327	8,53,559
SHORT TERM INVESTMENTS			
1	Govt Securities, Govt guaranteed Bonds incl Treasury Bills	2,67,858	1,39,970
2	Other Approved Securities	-	-
3	Other Investments	-	-
	(a) Shares	-	-
	(i) Equity	-	-
	(ii) Preference	-	-
	(b) Mutual Funds	28,858	82,003
	(c) Derivative Instruments	-	-
	(d) Debentures/ Bonds	1,14,740	-
	(e) Other Securities (FDs, CDs & CPs)	28,733	15,668
	(f) Subsidiaries	-	-
	(g) Investment Properties-Real Estate	-	-
4	Investment In Infrastructure and Housing	-	-
	(a) Approved Investments (Bonds & Debentures)	28,781	1,46,869
	(b) Other Investments	28,733	-
	Less : Provision for Diminution in value of investment	(14,366)	-
5	Other than Approved Investments	-	-
	Total Short-term Investments (B)	4,83,337	3,84,510
	Total (A)+(B)	24,16,664	12,38,069
INVESTMENTS			
1	In India	24,16,664	12,38,069
2	Outside India	-	-





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE - 9

LOANS

(₹ IN' 000)

Sr No (1)	Particulars (2)	As at 31st March, 2020 (3)	As at 31st March, 2019 (4)
1	Security wise Classification		
	Secured		
	(a) On mortgage of property		
	(aa) In India	-	-
	(bb) Outside india	-	-
	(b) On shares, Bonds, Govt Securities	-	-
	(c) Others	-	-
	Unsecured	-	-
	Total	-	-
2	Borrower wise Classification		
	(a) Central and State Governments	-	-
	(b) Banks and Financial Institutions	-	-
	(c) Subsidiaries	-	-
	(d) Industrial Undertakings	-	-
	(e) Others	-	-
	Total	-	-
3	Performance wise Classification		
	(a) Loans classified as standard		
	(aa) in India	-	-
	(bb) outside India	-	-
	(b) Non performing loans less provisions		
	(aa) in India	-	-
	(bb) outside India	-	-
	Total	-	-
4	Maturity wise Classification		
	(a) Short Term	-	-
	(b) Long Term	-	-
	Total	-	-





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE - 11

CASH AND BANK BALANCES

(₹ IN' 000)

Sr No	Particulars	As at 31st March, 2020	As at 31st March, 2019
(1)	(2)	(3)	(4)
1	Cash (including cheques, drafts and stamps)	322	110
2	Bank Balances		
	(a) Deposit Accounts	-	-
	(aa) Short term (due within 12 months)	-	-
	(bb) Others	-	-
	(b) Current Accounts	1,34,188	77,847
	(c) Others	-	-
3	Money at call & short notice		
	With Banks	-	-
	With Other Institutions	-	-
4	Others balances	146	-
	Total	1,34,656	77,957
	Balances with non-scheduled banks included in 2 and 3 above	-	-

CASH AND BANK BALANCES			
1	In India	1,34,656	77,957
2	Outside India	-	-

SCHEDULE - 12

ADVANCES AND OTHER ASSETS

(₹ IN' 000)

Sr No	Particulars	As at 31st March, 2020	As at 31st March, 2019
(1)	(2)	(3)	(4)
	ADVANCES		
1	Reserve Deposit with ceding Companies	-	-
2	Application Money for Investments	-	-
3	Prepayments	17,022	7,593
4	Advance to Directors / Officers	-	-
5	Advance Tax Paid and Tax Deducted at source (Net of provision for taxation)	320	288
6	Others		
	(a) Security Deposits	24,057	34,457
	(b) GST input balance recoverable (net)	2,64,069	25,655
	(c) Other Advances	15,121	73,151
	Total (A)	3,21,189	1,41,144
	OTHER ASSETS		
1	Income accrued on Investments / FDRs	1,08,542	62,119
2	Outstanding Premiums	4,482	-
3	Agents' balances	-	-
4	Foreign Agencies Balances	-	-
5	Due from entities carrying on insurance business (including reinsurers)	125	7,828
6	Due from Subsidiaries/ Holdings	-	-
7	Assets held for Unclaimed amount of Policyholders	-	-
	Add: Investment Income accruing on unclaimed amount	-	-
8	Deposit with Reserve Bank of India [Pursuant to section 7 of Insurance Act, 1938]	-	-
9	Others		
	Unsettled investment contract receivable	4,79,294	-
	Other recoverable	11,670	25,545
	Total (B)	6,04,113	95,492
	Total (A+B)	9,25,302	2,36,636





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2012

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS:
SCHEDULE - 10
FIXED ASSETS SCHEDULE AS AT 31ST MARCH, 2020

(₹ IN '000)

S. No.	Particulars	As at 1st April, 2019	Gross Block			Accumulated Depreciation			Net Block	
			Additions during the year	Sales/ Adjustments during the year	As at 31st March, 2020	As at 1st April, 2019	For the year	On sales / adjustments	As at 31st March, 2020	As at 31st March, 2019
1	Goodwill	-	-	-	-	-	-	-	-	-
2	Intangibles:-	-	-	-	-	-	-	-	-	-
	- Computer Software	3,706	82,890	211	86,385	1,475	28,485	48	29,912	56,473
3	Land - Freehold	-	-	-	155	684	300	894	90	65
4	Leasehold Improvements	2,540	-	2,385	-	-	-	-	-	-
5	Buildings	-	-	-	-	-	804	2,011	230	729
6	Furniture & Fixings	3,486	959	3,486	959	1,437	804	(17)	9,551	14,101
7	Information Technology Equipment	12,845	10,782	(25)	23,652	3,324	6,210	(17)	9,551	14,101
8	Vehicles	-	-	-	-	821	1,016	-	1,389	2,042
9	Office Equipment	1,837	2,493	899	3,431	-	-	-	-	-
10	Others	-	-	6,956	-	7,741	36,815	3,384	41,172	73,410
	TOTAL	24,414	97,124	6,956	1,14,582	1,830	5,911	-	7,741	16,673
	Previous period Total	11,249	13,862	697	24,414	1,830	5,911	-	7,741	16,673





ACKO GENERAL INSURANCE LIMITED
Registration No. 157 dated September 18, 2017

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

SCHEDULE - 13

CURRENT LIABILITIES

(₹ IN' 000)

Sr No	Particulars	As at 31st March, 2020	As at 31st March, 2019
(1)	(2)	(3)	(4)
1	Agents Balances	17,702	3,699
2	Balances due to other insurance companies (including reinsurers)	4,02,241	3,07,886
3	Deposits held on reinsurances ceded	-	-
4	Premiums received in advance	4,88,538	84,978
5	Unallocated premium	-	-
6	Unclaimed amounts of policyholders	-	-
7	Sundry Creditors	2,40,658	2,37,715
8	Due to subsidiaries/holding company	16,868	6,482
9	Claims outstanding	6,64,303	2,16,697
10	Due to Officers / Directors	-	-
11	Deposit Premium	95,994	96,063
12	Others		
	Employee Benefits	43,619	25,000
	Statutory Dues Payable	25,889	24,793
	Due to Solatium fund	2,002	486
	Unsettled investment contract payable	4,46,112	-
	Total	24,43,926	10,03,799

SCHEDULE - 14

PROVISIONS

(₹ IN' 000)

Sr No	Particulars	As at 31st March, 2020	As at 31st March, 2019
(1)	(2)	(3)	(4)
1	Reserve for Unexpired Risk	7,50,491	5,01,557
2	For Taxation (less advance tax paid and taxes deducted at source)	-	-
3	For Proposed Dividends	-	-
4	For Dividend Distribution Tax	-	-
5	For Premium Deficiency	-	34,526
6	Provisions for Gratuity	13,110	2,784
7	Provisions for Leave Encashment	12,475	-
	Total	7,76,076	5,38,867

SCHEDULE - 15

MISCELLANEOUS EXPENDITURE

(To the extent not written off or adjusted)

(₹ IN' 000)

Sr No	Particulars	As at 31st March, 2020	As at 31st March, 2019
(1)	(2)	(3)	(4)
1	Discount allowed in issue of shares/debentures	-	-
2	Others	-	-
	Total	-	-





Schedules

forming part of the financial statements

Acko General Insurance Limited

Registration No. 157 dated September 18, 2017

Schedule: 16

Significant accounting policies and notes forming part of the financial statements for the year ended March 31, 2020.

A Background

Acko General Insurance Limited ('the Company') was incorporated on November 3, 2016 under the Companies Act, 2013. As on March 31, 2020, Acko Technology & Services Private Limited holds 100% of the paid-up capital of the Company.

The Company obtained Regulatory approval from the Insurance Regulatory and Development Authority of India ('IRDAI') and holds a valid certificate of registration dated September 18, 2017. The Company commenced General Insurance business from December 11, 2017.

B Significant accounting policies

1 Basis of preparation of financial statements

The financial statements have been prepared basis on going concern basis under the historical cost convention and on the accrual basis of accounting in accordance with the generally accepted accounting principles and conform to the statutory requirements prescribed under the Insurance Regulatory and Development Authority Act, 1999, Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 including directions thereon, the Insurance Act, 1938, the provisions of Companies Act, 2013 including notified Accounting Standards there under except otherwise stated.

2 Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, revenues and expenses and disclosure of contingent assets & liabilities. Such estimates and assumptions used in these financial statements are based on the management's evaluation of the relevant facts and circumstances as on the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Any revision to accounting estimates is recognised prospectively in the period in which the results are known / materialized.

3 Revenue Recognition

Premium income

Premium and cessation thereof are recognized over the period of risk or the contract period in the respective revenue account based on 1/365 method, whichever is appropriate on a gross basis net of goods and services tax. In case of Long Term Motor Insurance Policies premium is recognized on a yearly basis as mandated by IRDAI circular. Any subsequent revisions to premium and cessation thereof, as and when they occur, are recognised over the remaining period of risk or contract period, as applicable.

Income from reinsurance ceded

Commission on reinsurance ceded is recognised as income in the period of ceding the risk.

Profit commission under reinsurance treaties, wherever applicable, is recognised as income in the year of final determination of profits.

Income earned on investments

Interest on investments are recognised on an accrual basis. Accretion of discount and amortisation of premium relating to debt securities is recognised over the holding/maturity period on constant yield basis.





Schedules

forming part of the financial statements

Acko General Insurance Limited

Registration No. 157 dated September 18, 2017

Dividend income is recognised when the right to receive dividend is established. Dividend income in respect of mutual funds is recognised on ex-dividend date.

Realised gain/loss on securities, which is the difference between the sale consideration and the carrying value in the books of the Company, is recognised on the trade date. In determining the realised gain/loss, cost of securities is arrived at on 'Weighted average cost' basis. Further, in case of mutual fund units, the profit or loss on sale also includes the accumulated changes in the fair value previously recognised in the fair value change account.

Sale consideration for the purpose of realised gain/loss is net of brokerage and taxes, if any, and excludes interest received on sale.

Premium received in advance

This represents premium received during the period, where the risk commences subsequent to the balance sheet date.

Reserve for unexpired risk

Reserve for unexpired risk is recognised net of reinsurance ceded and represents premium written that is attributable to, and is to be allocated to succeeding accounting periods.

Premium deficiency

Premium deficiency is recognised at segmental revenue account level when the sum of expected claim costs and related expenses and maintenance costs (related to claims handling) exceed the reserve for unexpired risks. The premium deficiency is calculated and duly certified by the Appointed Actuary.

4 Claims

Claims incurred comprise claims paid, estimated liability for outstanding claims made following a loss occurrence reported and estimated liability for claims Incurred But Not Reported ('IBNR') and claims Incurred But Not Enough Reported ('IBNER'). Further, claims incurred also include specific claim settlement costs such as survey/legal fees and other directly attributable costs.

Liability in respect of claims is provided for the intimations received up to the year-end on the basis of the surveyor's assessment, information provided by the insured, judgement based on past experience and other applicable laws and practices.

Estimated liability for outstanding claims at balance sheet date is recorded net of claims recoverable from/payable to co-insurers/reinsurers.

Salvage / Recoveries under claims are netted off against 'claims incurred' and are accounted for on realisation basis.

IBNR reserves are provisions for claims that may have been incurred during the accounting period but have not been reported. The IBNR provision also includes provision for claims that have been incurred but are not enough reported (IBNER). The provision for IBNR and IBNER is based on actuarial estimate duly certified by the Appointed Actuary of the Company.

5 Acquisition costs

Acquisition costs are those costs that vary with, and are primarily related to the acquisition of new and renewal of insurance contracts viz. commission, policy issue expenses, etc. These costs are expensed in the period in which they are incurred.





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6 Investments

Investments are recorded at cost on trade date and include brokerage, transfer charges, stamps etc., if any, and exclude interest accrued up to the date of purchase.

(A) Classification

Investments maturing within twelve months from balance sheet date and investments made with the specific intention to dispose off within twelve months are classified as 'short term investments'. Investments other than 'short term investments' are classified as 'long term investments'.

Investments are segregated at Shareholder's level and Policyholder's level notionally based on policyholder's funds and shareholder's funds at the end of period on the basis prescribed by IRDAI.

(B) Valuation

Investments are valued as follows:

Debt securities

All debt securities including government securities are considered as 'held to maturity' and are accordingly stated at cost determined after amortisation of premium or accretion of discount on a constant yield basis over the holding period/maturity.

Mutual funds (Other than venture capital fund)

Mutual fund investments are stated at fair value, being the closing net asset value at balance sheet date.

Investments other than those mentioned above are valued at cost.

(C) Fair Value Change Account

In accordance with the Regulations, unrealised gain/loss arising due to changes in fair value of mutual fund investments are taken to the 'fair value change account'. This balance in the fair value change account is not available for distribution, pending realisation.

(D) Allocation of investment income between Revenue Account and Profit and Loss Account

Investment income is apportioned between Revenue Account and Profit and Loss Account in the ratio of average shareholder's funds and policyholder's funds

(E) Impairment

The Company assesses, whether any impairment has occurred in respect of investments at each balance sheet date. If any such indication exists, carrying value of such investment is reduced to its recoverable value and the impairment loss is recognized in the profit and loss account. If at the balance sheet date there is any indication that a previously assessed impairment loss no longer exists then earlier recognised impairment loss is reversed in profit and loss account and the investment is reinstated to that extent.

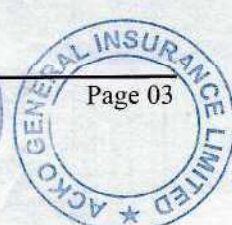
7 Fixed assets, Intangibles and Depreciation/ Impairment

Fixed assets

Fixed assets are stated at cost less accumulated depreciation. Cost includes the purchase price and any cost directly attributable to bringing the asset to its working condition for its intended use. Capital work-in-progress is stated at cost.

Intangibles Assets

Intangible assets comprising computer software are stated at cost less accumulated amortisation.





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Depreciation / Amortization

Depreciation on assets purchased/disposed off during the year is provided on pro-rata basis with reference to the date of additions/deductions.

Depreciation on fixed assets is provided using the rates based on the economic useful life of assets as specified in Schedule II of the Companies Act, 2013, except as below, where useful life is technically assessed by the management:

Nature of Fixed Assets	Management Estimate of Useful Life in years	Useful life as per prescribed in Schedule II of the Companies Act, 2013 in Years
Furniture & Fittings	3 years	10 years
Office Equipment	3 years	5 years

Depreciation on Furniture & Fittings in leased premises is recognised on a straight-line basis over the primary period of lease or useful life prescribed in Schedule II of the Companies Act, 2013, whichever is lower.

Office Equipment viz., PDA device acquired with a value costing up to ₹ 50,000 are fully depreciated in the period in which they are acquired.

Intangible assets (computer software including improvements) are amortised over its useful life of 3 years on straight-line basis.

Impairment of Assets

The Company assesses at each balance sheet date whether there is any indication, based on internal / external factors, that any asset may be impaired. If any such indication exists, the carrying value of such assets is reduced to its recoverable amount and the impairment loss is recognised in the profit and loss account. If at the balance sheet date there is any indication that a previously assessed impairment loss no longer exists, then such loss is reversed and the asset is restated to that extent.

8 Operating Lease

Assets acquired on lease wherein significant portion of the risks and rewards of ownership are retained by the lessors are classified as operating lease.

Payments made towards assets/premises taken on operating lease are recognised as an expense in the revenue account(s) and profit and loss account over the lease term on straight-line basis.

9 Employee Benefits

Short term employee benefits are recognized as an expense in the year in which the related services are rendered

Provident Fund contributions are accounted for on accrual basis.

Liability for Gratuity, which is a defined benefit scheme, is provided on the basis of actuarial valuation as on balance sheet date. Liability for Leave encashment is provided on the basis of actuarial valuation as on balance sheet date.

Actuarial gain/loss are recognised immediately in the accounts.





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10 Foreign currency transactions

Transactions denominated in foreign currencies are recorded at the rates prevailing on the date of the transaction. Foreign exchange denominated monetary assets and liabilities, are restated at the rates prevalent at the date of the balance sheet. Non-monetary items in foreign currency are reported using exchange rate at the date of transaction. The gain/loss on settlement/ translation of foreign currency is recognized as income/ expense.

11 Taxation

Current tax

The company provides for income tax on the basis of taxable income for the current accounting period in accordance with the provisions of the income tax Act, 1961.

In accordance with the recommendations contained in guidance note issued by the Institute of Chartered Accountants of India, Minimum Alternate Tax ('MAT') credit is recognised as an asset to the extent there is convincing evidence that the Company will pay normal income tax in future by way of a credit to the profit and loss account and shown as MAT credit entitlement.

Deferred tax

Deferred tax assets and liabilities are recognised for the future tax consequences attributable to timing differences between the accounting income as per the Company's financial statements and the taxable income for the year.

Deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax assets are recognised and carried only to the extent there is virtual certainty that the assets can be realised in future.

Deferred tax assets are reviewed at each balance sheet date and appropriately adjusted to reflect the amount that is reasonably/virtually certain to be realised.

12 Earnings per share

The basic earnings per share is calculated by dividing the net profit/(loss) after tax by weighted average number of equity shares outstanding during the reporting period.

Number of equity shares used in computing diluted earnings per share comprises the weighted average number of shares considered for basic earnings per share and also weighted average number equity shares which would have been issued on conversion of all dilutive potential shares. In computing diluted earnings per share only potential equity shares that are dilutive are considered.

13 Provisions and Contingencies

A provision, other than those relating to contract with policyholders, is recognised when there is a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

A disclosure for a contingent liability other than those under policies is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources.



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Show Cause Notices issued by various Government Authorities are not considered as an obligation. When the demand notices are raised against such show cause notices and are disputed by the Company, these are classified as disputed obligations and shown as contingent liability.

Contingent assets are neither recognized nor disclosed in the financial statements.

14 Allocation of Expenses

Operating expense are apportioned to respective revenue accounts on the basis of net premium in each class of business at the end of financial year.

C Notes to accounts

1 Statutory disclosures required by IRDAI

1.1 Contingent liabilities

Particulars	₹ in 000's	
	At March 31, 2020	At March 31, 2019
Partly-paid up investments	NIL	NIL
Claims, other than those under policies, not acknowledged as debt	NIL	NIL
Underwriting commitments outstanding (in respect of shares and securities)	NIL	NIL
Guarantees given by or on behalf of the Company	NIL	NIL
Statutory demands/liabilities in dispute, not provided for	NIL	NIL
Reinsurance obligations to the extent not provided for in accounts	NIL	NIL
Others	30,000	NIL

1.2 The Company has all the assets within India. The assets of the Company are free from all encumbrances.

1.3 Estimated amount of commitment pertaining to contracts remaining to be executed in respect of fixed assets (net of advances) is ₹NIL (previous year: ₹NIL).

1.4 Commitment in respect of loans is ₹NIL (previous year: ₹NIL) and investments is ₹NIL (previous year: ₹NIL).

1.5 Claims

Claims, less reinsurance paid to claimants in/outside India are as under:

Particulars	₹ in 000's	
	At March 31, 2020	At March 31, 2019
In India	5,46,009	70,415
Outside India	6	-





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Ageing of gross claims outstanding is set out in the table below:

Particulars	(₹ in 000's)	
	At March 31, 2020	At March 31, 2019
More than six months	45,660	57
Others	2,42,140	58,637

Claims settled and remaining unpaid for more than six months is ₹ NIL (previous year: ₹ NIL).

1.6 Sector wise details of the policies issued are given below:

Sector	Year Ending March 31, 2020					Year Ending March 31, 2019				
	GDPI (₹ in 000's)	% of GDPI	No. of Policies (000s)	% of Policy	No. of lives (000s)	GDPI (₹ in 000's)	% of GDPI	No. of Policies (000s)	% of Policy	No. of lives (000s)
Rural	7,44,484	19.96%	361.84	37.66%	-	2,63,290	18.56%	90.87	40.73%	-
Social	1,53,766	4.12%	0.01	0.00%	91,680	35,931	2.53%	0.01	0.01%	29,830
Urban	28,32,405	75.92%	599.02	62.34%	-	11,19,679	78.91%	132.23	59.27%	-
Total	37,30,655	100.00%	960.87	100.00%	91,680	14,18,900	100.00%	223.11	100.00%	29,830

1.7 (a) Premium less reinsurances written during the year under various classes of business is as under:

Class of Business	(₹ in' 000)			
	In India		Outside India	
	Year ended 31.03.20	Year ended 31.03.20	Year ended 31.03.19	Year ended 31.03.19
Fire	NIL	NIL	NIL	NIL
Marine	NIL	NIL	NIL	NIL
Miscellaneous	18,95,888	NIL	9,82,486	NIL

(b) No premium income is recognized on "varying risk pattern" basis.

(c) Extent of risks / premiums retained and reinsured is set out below:

Particulars	For the year ended March 31, 2020		For the year ended March 31, 2019	
	Retention	Ceded	Retention	Ceded
Miscellaneous				
Motor	35%	65%	75%	25%
Product / Public Liability	37%	63%	35%	65%
Personal Accident	95%	5%	95%	5%
Health	95%	5%	94%	6%
Others	-	-	-	-

(d) There are no insurance contracts where the claim payment exceeds four years.





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1.8 Investments

Value of contracts in relation to investments for:

- Purchases where deliveries are pending ₹ 4,46,112 thousand (previous year: ₹ NIL); and
- Sales where payments are pending ₹ 4,79,294 (previous year: ₹ NIL).
These transactions have been settled on 3rd April 2020

Fair value of Investments in Mutual Fund as at 31st March 20 is ₹50,218 thousand (previous year ₹ 1,39,632 thousand) and historical cost of the same is ₹50,200 thousand (Previous year ₹1,39,500 thousand).

All investments are made in accordance with Insurance Act, 1938 and Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016 and are performing investments. There are no non-performing assets as at the end of the financial year except investment in debenture of DHFL amounting ₹50,000 thousand (previous year: ₹ NIL) for which company has provided provision for diminution in value amounting ₹25,000 thousand (previous year: ₹ NIL).

1.9 Remuneration to Managerial and Key Management Persons

(A) The details of remuneration of MD & CEO and Wholetime Directors as per the terms of appointment are as under:

Particulars	(₹ in 000's)	
	Year Ending March 31, 2020	Year Ending March 31, 2019
Salaries and allowances	20,386	13,067
Contribution to provident and other funds	43	43
Perquisites	-	-

(B) The details of remuneration of Key Management Persons as per guidelines issued by IRDAI vide Ref. no. IRDA/F&A/GDL/CG/100/05/2016 dated May 18, 2016 and as per the terms of appointment of Company are as under:

Particulars	(₹ in 000's)	
	Year Ending March 31, 2020	Year Ending March 31, 2019
Salaries and allowances	37,962	26,928
Contribution to provident and other funds	1,956	1,130
Perquisites	-	-

Notes:

1. Provision towards gratuity and accrued leaves is determined actuarially on an overall basis and accordingly have not been considered for the above disclosures.
2. The remuneration for MD & CEO and Wholetime Directors has been approved by IRDAI and is within the limits prescribed by IRDAI.

1.10 Outsourcing, business development and marketing support expenses

Expenses relating to outsourcing, business development and marketing support are:

Particulars	(₹ in 000's)	
	Year Ending March 31, 2020	Year Ending March 31, 2019
Outsourcing expenses	2,10,949	1,27,782
Business development	-	-
Marketing and support services	-	-



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1.11 Details of penal actions taken by various Govt. authorities during year ended March 31, 2020:

(₹ in
000's)

S.No	Authority	Non- Compliance / Violation	Penalty Awarded	Penalty Paid	Penalty Waived / Reduced
1	Insurance Regulatory and Development Authority	IRDA (Insurance Advertisement & disclosure) Regulations, 2000	10,000* (-)	- (-)	- (-)
2	Service Tax Authorities	None	- (-)	- (-)	- (-)
3	Income Tax Authorities	None	- (-)	- (-)	- (-)
4	Any other Tax Authorities	None	- (-)	- (-)	- (-)
5	Enforcement Directorate/ Adjudicating Authority/Tribunal or any Authority under FEMA	None	- (-)	- (-)	- (-)
6	Registrar of Companies/NCLT/CLB/Department of Corporate Affairs or any Authority under Companies Act, 1956	None	- (-)	- (-)	- (-)
7	Penalty awarded by any Court/ Tribunal for any matter including claim settlement but excluding compensation	None	- (-)	- (-)	- (-)
8	Securities and Exchange Board of India	None	- (-)	- (-)	- (-)
9	Competition Commission of India	None	- (-)	- (-)	- (-)
10	Any other Central/State/Local Govt/Statutory Authority (Tariff Advisory Committee)	None	- (-)	- (-)	- (-)

Figures in brackets pertain to year ended March 31, 2019

* Appeal is filed with The Securities Appellate Tribunal, Mumbai, which is pending for hearing and pending disposal of the case. The same is shown as contingent liability



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1.12 Summary of Financial Statements for prior years

(₹ in 000's)

Particulars	March 31, 2020	March 31, 2019
Operating Results		
Gross Direct Premiums	37,30,655	14,18,900
Net Premium	18,95,888	9,82,486
Income from investments (net)	1,66,250	36,425
Other income	-	-
Total income	20,62,138	10,18,911
Commissions (net) (including brokerage)	1,30,290	24,674
Operating expenses	(29,64,147)	(16,34,870)
Net incurred claims & other outgoes	(9,93,970)	(2,86,296)
Change in unexpired risk reserve	(2,48,934)	(4,94,376)
Change in Premium Deficiency Reserve	34,526	(34,526)
Operating Profit/(Loss)	(19,80,097)	(14,06,483)
Non-Operating Result		
Total income under shareholder's account (net of expenses)	1,02,259	62,768
Profit/(Loss) before tax	(18,77,838)	(13,43,715)
Provision for tax	-	-
Profit/(Loss) after tax	(18,77,838)	(13,43,715)
Miscellaneous		
Policy holder's account:		
Total funds	24,16,664	12,38,069
Total investments	24,16,664	12,38,069
Yield on investments	8.00%	7.91%
Shareholder's account:		
Total funds	17,88,763	8,70,076
Total investments	17,88,763	8,70,076
Yield on investments	8.00%	7.91%
Paid up equity capital	54,60,000	23,60,000
Net worth	21,18,775	8,96,613
Total assets	53,38,795	24,39,411
Yield on total investments (annualised)	8.00%	7.91%
Earnings per share (₹)	(4.79)	(8.47)
Book value per share (₹)	3.88	3.80
Total dividend	-	-
Dividend per share (₹)	-	-



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1.13 Ratio Analysis

Analytical Ratios pertaining to March 31, 2020 are given below:

Sr. No.	Particulars	31st March 2020						
		Total Miscellaneous	Motor OD	Motor TP	Motor Total	Personal Accident	Public / Product Liability	Health
1	Gross Direct Premium Growth Rate	162.93%	144.89%	216.53%	190.41%	-42.51%	65.46%	215.53%
2	Gross Direct Premium to Net Worth Ratio	1.76						
3	Growth rate of Net Worth	136.31%						
4	Net Retention Ratio	50.82%	34.75%	35.18%	35.05%	95.00%	36.65%	95.00%
5	Net Commission Ratio	-6.87%	-2.53%	-15.90%	-11.82%	-0.53%	-23.34%	1.07%
6	Expense of Management to Gross Direct Premium Ratio	81.11%						
7	Expense of Management to Net Written Premium Ratio	159.60%						
8	Net Incurred Claims to Net Earned Premium	60.33%						
9	Combined Ratio	209.80%						
10	Technical Reserves to Net Premium Ratio	0.75						
11	Underwriting balance Ratio	-1.30	-1.74	-1.25	-1.38	-1.38	-1.80	-1.13
12	Operating Profit Ratio	-120.23%						
13	Liquid Assets to Liabilities Ratio	0.40						
14	Net earnings Ratio	-99.05%						
15	Return on Net Worth Ratio	-88.63%						
16	Available Solvency margin (ASM) to Required Solvency Margin (RSM) Ratio	4.24						
17	NPA Ratio							
	Gross NPA Ratio	1.18%						
	Net NPA Ratio	0.59%						

Notes:

- Ratios are computed as per definitions laid down by IRDA Master circular dated October 5, 2012 and corrigendum on master circular dated July 3, 2013
- The Company does not have any business written for Fire and Marine Revenue Accounts



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Analytical Ratios pertaining to March 31, 2019 are given below:

Sr. No.	Particulars	March 31, 2019						
		Total Miscellaneous	Motor OD	Motor TP	Motor Total	Personal Accident	Public / Product Liability	Health
1	Gross Direct Premium Growth Rate	NA	NA	NA	NA	NA	NA	NA
2	Gross Direct Premium to Net Worth Ratio	1.58						
3	Growth rate of Net Worth	-27.71%						
4	Net Retention Ratio	69.24%	42.99%	92.65%	74.55%	95.00%	35.00%	94.32%
5	Net Commission Ratio	-2.51%	-4.74%	0.13%	-0.89%	1.30%	-14.93%	-0.55%
6	Expense of Management to Gross Direct Premium Ratio	116.18%						
7	Expense of Management to Net Written Premium Ratio	167.78%						
8	Net Incurred Claims to Net Earned Premium	58.61%						
9	Combined Ratio	222.50%						
10	Technical Reserves to Net Premium Ratio	0.77						
11	Underwriting balance Ratio	-2.88	-8.51	-6.34	-6.74	-1.76	-3.41	-0.88
12	Operating Profit Ratio	-281.04%						
13	Liquid Assets to Liabilities Ratio	0.97						
14	Net earnings Ratio	-275.29%						
15	Return on Net Worth Ratio	-149.87%						
16	Available Solvency margin (ASM) to Required Solvency Margin (RSM) Ratio	1.78						
17	NPA Ratio							
	Gross NPA Ratio	-						
	Net NPA Ratio	-						

Notes:

- Ratios are computed as per definitions laid down by IRDA Master circular dated October 5, 2012 and corrigendum on master circular dated July 3, 2013
- GDPI Growth Rate: Since business has started in F.Y 2017-18, GDPI growth rate is not provided.
- The Company does not have any business written for Fire and Marine Revenue Accounts



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Equity Holding Pattern as at March 31, 2020 and March 31, 2019 is as below:

Sr. No.	Particulars	March 31, 2020	March 31, 2019
1	No. of shares (in '000s)	5,46,000	2,36,000
2	Percentage of shareholding (Indian/Foreign)	100% / 0%	100% / 0%
3	%of Government holding (in case of public sector insurance companies)	NA	NA
4	Basic and diluted EPS before extraordinary items (net of tax expense) for the year (₹)	₹ -4.79and ₹ -4.79	₹ -8.47and ₹ -8.47
5	Basic and diluted EPS after extraordinary items (net of tax expense) for the year (₹)	₹ -4.79and ₹ -4.79	₹ -8.47and ₹ -8.47
6	Book value per share (₹)	₹ 3.88	₹ 3.80

1.14 Basis used by the Actuary for determining provision required for IBNR/IBNER

IBNR (including IBNER) liability for all lines of business has been estimated by the Appointed Actuary in compliance with the guidelines issued by IRDAI from time to time and the applicable provisions of the Guidance Note 21 issued by the Institute of Actuaries of India.

Pursuant to IRDAI regulation of Asset, Liabilities, and Solvency margin of General Insurance Business Regulations 2016 (IRDAI/Reg/7/119/2016 dated April 7, 2016); claim reserves are determined as the aggregate amount of Outstanding Claim Reserve and Incurred but Not Reported (IBNR) claim reserve for stipulated lines of business.

1.15 Provision for Free Look period

No provision is required for Free Look period for the financial year 2019-20 as certified by the Appointed Actuary as a part of IBNR valuations.

1.16 Contribution to Solatium fund

In accordance with the requirements of the IRDAI circular dated March 18, 2003 and based on recommendations made at General Insurance Council meeting held on February 4, 2005 and as per letter no. HO/MTD/Solatium Fund/2010/482 dated July 26, 2010 from The New India Assurance Co. Ltd. (Scheme administrator), the Company has provided 0.1% of the total Motor TP premium of the Company towards solatium fund.

1.17 Pursuant to IRDAI Circular no. IRDAI/F&A/CIR/CPM/010/01/2017 dated 12th Jan. 2017, Investments have been bifurcated on the policyholders' and shareholders' fund on notional basis. Accordingly, investments are bifurcated in Schedule 8 "Investments-Shareholders" and in Schedule 8A "Investments-Policyholders".

1.18 No depreciation is allocable to the Profit and Loss Account based on the 'use' of the asset.

1.19 Premium Deficiency

As certified by the Appointed Actuary, Premium Deficiency amounting to ₹ NIL has been provided for the current year (Previous Year: ₹ 34,526).



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1.20 Unclaimed Amount of Policyholders

a) Age-wise analysis of unclaimed amount

Details of age-wise analysis of the unclaimed amount of the policyholders for the year ended March 31, 2020:

(₹ in 000's)

Particulars	Total Amount	Age wise Analysis						
		0-6 months	7-12 months	13-18 months	19-24 months	25-30 months	31-36 months	beyond 36 months
Claims settled but not paid to the policyholders/ reasons except under litigation from the insured/policyholders	-	-	-	-	-	-	-	-
Sum due to the insured/policyholders on maturity or otherwise	-	-	-	-	-	-	-	-
Any excess collection of the premium/tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far	-	-	-	-	-	-	-	-
Cheques issued but not encashed by the policyholder/insured	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-

b) Reconciliation statement of unclaimed amount and Investment Income

(₹ in 000's)

Particulars	At March 31, 2020	At March 31, 2019
Opening Balance	Nil	Nil
Add: Amount transferred to unclaimed amount during the year	Nil	Nil
Add: Cheques issued out of the unclaimed amount but not encashed by the policyholders (To be included only when the cheques are stale)	Nil	Nil
Add: Investment income	Nil	Nil
Less: Amount paid during the year	Nil	Nil
Less: Amount transferred to SCWF (net of claims paid in respect of amounts transferred)	Nil	Nil
Closing balance	Nil	Nil



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1.21 Management expense apportionment

Management expenses are apportioned to Revenue Accounts on the basis of Net Premium as per Accounting Policy on 'Allocation of Operating Expenses' (Schedule 16B(14)). Detail of apportioned expenses is furnished in Schedule 4 (Operating Expenses relating to Insurance business).

1.22 Disclosures on other work given to auditors

Pursuant to Corporate Governance Guidelines issued by IRDAI on May 18, 2016, the statutory auditors were not entrusted with any additional work in FY 2019-20.

2 Disclosures required as per Accounting Standards

2.1 Employee Benefit Plans

(A) General description of the defined benefit scheme:

Gratuity	Payable on separation @ 15 days' pay for each completed year of service to eligible employees who render continuous service of five years or more. Gratuity is payable to eligible employee on separation from employment.
Leave Encashment	Payable on encashment on separation to the eligible employees who have accumulated earned leave (limit up to 30 days)

(B) Other disclosures as required under AS-15 (Revised 2005) on "Employee Benefits" in respect of defined benefit obligations are as under:

Gratuity-

Reconciliation of opening and closing balance of the present value of the defined benefit obligation for gratuity benefits of the Company is given below:

Reconciliation of Benefit Obligations and Plan Assets	(₹ in 000's)	
	At March 31, 2020	At March 31, 2019
Change in Defined Benefit Obligation		
Opening Defined Benefit Obligation	2,784	658
Current Service Cost	9618	2,134
Interest Cost	205	49
Actuarial Losses/(Gain)	503	(57)
Liabilities assumed on Acquisition	-	-
Benefits Paid	-	-
Closing Defined Benefit Obligation	13,110	2,784
Change in the Fair Value of Assets		
Opening Fair Value of Plan Assets	-	-
Expected Return on Plan Assets	-	-
Actuarial Gains/(Losses)	-	-
Contributions by Employer	-	-
Assets acquired on acquisition	-	-
Benefits paid	-	-
Closing Fair Value of Plan Assets	-	-
Expected Employer's contribution Next Year	-	-



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Summary and Actuarial Assumptions:

(₹ in 000's)

Reconciliation of Present Value of the obligation and the Fair Value of the Plan Assets	At March 31, 2020	At March 31, 2019
Fair Value of Plan Assets at year end	-	-
Present Value of the defined obligations at year end	13,110	2,784
Liability recognised in the balance sheet	13,110	2,784
Asset recognised in the balance sheet	-	-
Assumptions		
Method Used	Projected Unit Credit Method	
Discount Rate	6.46%	7.35%
Expected Rate of Return on Plan Assets	NA	NA
Mortality Rate	Indian Assured Lives Mortality (2012-14)	Indian Assured Lives Mortality (2006-08)
Salary Escalation Rate	10%	10%
Duration of Liability	8.19	15.9
Retirement Age	58 Yrs	58 Yrs
Attrition Rate	10%	5%

The estimate of future salary increase considered in actuarial valuation, take into account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

Employee Benefit Expenses recognized in Profit & Loss Account:

(₹ in 000's)

Expenses to be recognised in statement of Profit and Loss	Year Ending March 31, 2020	Year Ending March 31, 2019
Current Service Cost	9,618	2,134
Interest on Defined Benefit Obligation	205	49
Expected return on Plan Assets	-	-
Net Actuarial Losses/(Gains) recognised in year	503	(57)
Past Service Cost	-	-
Losses/(Gains) on "Curtailements & Settlements"	-	-
Losses/(Gains) on "Acquisition/Divestiture"	-	-
Effect of limit in Para 59 (b)	-	-
Total included in Employee Benefit Expense	10,326	2,126

Experience adjustments of prior years is given below:

(₹ in 000's)

Experience adjustments of previous years is given below	At March 31, 2020	At March 31, 2019	At March 31, 2018
Defined Benefit Obligation	13,110	2,784	658
Plan assets	-	-	-
Surplus/(Deficit)	(13,110)	(2,784)	(658)
Exp. Adj. on Plan Liabilities	2,136	-	-
Exp. Adj. on Plan Assets	-	-	-



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Accrued Leave:-

The Company has a scheme for accrual of leave for employees, the liability for which is determined on the basis of Actuarial Valuation carried out at the year end. Assumptions stated above are applicable for accrued leaves also. The details of the provision made for accrued leaves are as follows:

(₹ in 000's)

Particulars	At March 31, 2020	At March 31, 2019
Opening balance	-	-
Add : Provision made during the year	12,475	-
Closing balance	12,475	-

Defined Contribution Plan:-

(₹ in 000's)

Expenses on defined contribution plan	For the year ended March 31, 2020	For the year ended March 31, 2019
Contribution to staff provident fund	7,679	3,670

2.2 Leases

In respect of premises taken on operating lease, the lease agreements are generally mutually renewable / cancellable by the lessor / lessee.

Non-Cancellable operating lease

The details of future rentals payable are given below:

(₹ in 000's)

Particulars	At March 31, 2020	At March 31, 2019
a. not later than one year	46,230	60,437
b. later than one year and not later than five years	1,12,647	1,14,394
c. later than five years	-	-

An amount of ₹ 42,778 thousand (previous year: ₹ 16,244 thousand) towards said lease payments has been recognised in the statement of revenue account.



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2.3 Segmental reporting

Primary reportable segments

The Company's primary reportable segments are business segments, which have been identified in accordance with AS 17 – Segment Reporting read with the Regulations. Disclosure required is provided as under:

a) Business Segments

Particulars	(₹ in 000's)	
	March 31, 2020	March 31, 2019
Segment Revenue		
Fire	-	-
Marine – Cargo	-	-
Marine – Hull	-	-
<u>Miscellaneous</u>		
Motor OD	6,72,556	2,74,636
Motor TP	15,14,883	4,78,592
Engineering	-	-
Aviation	-	-
Workmen's compensation	-	-
Personal Accident	7,485	13,021
Public / Product Liability	5,77,267	3,48,883
Health	9,58,464	3,03,768
Others	-	-
Investments	3,09,245	1,13,439
Total Amount	40,39,900	15,32,339
Segment Result: Profit / (Loss)		
Fire	-	-
Marine – Cargo	-	-
Marine – Hull	-	-
<u>Miscellaneous</u>		
Motor OD	(4,30,414)	(2,28,968)
Motor TP	(6,59,603)	(7,42,620)
Engineering	-	-
Aviation	-	-
Workmen's compensation	-	-
Personal Accident	(10,067)	(20,115)
Public / Product Liability	(2,41,775)	(1,66,054)
Health	(8,38,666)	(2,50,426)
Others	-	-
Investments	2,84,245	1,13,439
Unallocable	18,442	(48,971)
Profit before tax	(18,77,838)	(13,43,715)
Less: Provision for taxation	-	-
Profit after tax	(18,77,838)	(13,43,715)



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Segment Assets		
Fire	-	-
Marine – Cargo	-	-
Marine – Hull	-	-
<u>Miscellaneous</u>		
Motor OD	-	-
Motor TP	-	-
Engineering	-	-
Aviation	-	-
Workmen's compensation	-	-
Personal Accident	-	-
Public / Product Liability	-	-
Health	-	-
Others	-	-
Investments	42,05,427	21,08,145
Sub-total	42,05,427	21,08,145
Add: Unallocable Assets	11,33,368	3,31,266
Total Assets	53,38,795	24,39,411
Segment Liabilities		
Fire	-	-
Marine – Cargo	-	-
Marine – Hull	-	-
<u>Miscellaneous</u>		
Motor OD	1,74,660	1,18,132
Motor TP	8,70,827	4,53,540
Engineering	-	-
Aviation	-	-
Workmen's compensation	-	-
Personal Accident	1,843	10,186
Public / Product Liability	1,61,047	86,676
Health	2,06,417	49,721
Others	-	-
Investments	-	-
Sub-total	14,14,794	7,18,255
Add: Unallocable Liabilities	18,05,208	8,24,411
Total Liabilities	32,20,002	15,42,666



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Cost incurred to acquire segment assets (Fixed Assets)		
Fire	-	-
Marine – Cargo	-	-
Marine – Hull	-	-
<u>Miscellaneous</u>		
Motor OD	-	-
Motor TP	-	-
Engineering	-	-
Aviation	-	-
Workmen's compensation	-	-
Personal Accident	-	-
Public / Product Liability	-	-
Health	-	-
Others	-	-
Investments	-	-
Sub-total	-	-
Add: Unallocable	97,124	13,862
Total	97,124	13,862
Amount of expenses included in segment result for depreciation and amortization in respect of assets		
Fire	-	-
Marine – Cargo	-	-
Marine – Hull	-	-
<u>Miscellaneous</u>		
Motor OD	-	-
Motor TP	-	-
Engineering	-	-
Aviation	-	-
Workmen's compensation	-	-
Personal Accident	-	-
Public / Product Liability	-	-
Health	-	-
Others	-	-
Investments	-	-
Sub-total	-	-
Add: Unallocable	36,815	5,911
Total	36,815	5,911

Note: Assets and Liabilities of the Company, which are not identifiable with any of the segment, have been classified as 'unallocable'.

b) Geographical Segment

There are no reportable geographical segments since the Company provides services only to customers in the Indian market.



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2.4 Related party Disclosures

As required by Accounting Standard-18 "Related Party Disclosures" are provided as under:-

Name of the Related Party	Nature of Related Party Relationship	Description of the Nature of Transaction	(₹ in 000's)	
			Year ended March 31, 2020	Year ended March 31, 2019
Acko Technology & Services Private Limited	Holding Company	Subscription received for additional share capital	31,00,000	10,00,000
		Premium received	3,14,743	3,22,064
		Payment for technology support services / Brand usage fee	93,846	64,860
		Premium Deposit	14,906	51,564
		Payment for software asset transfer	80,406	-
		Amount payable / (receivable) at the balance sheet date	16,868	6,481
		Claims paid	1,83,019	47,231
Coverfox Insurance Broking Private Limited	Private company in which director is a shareholder	Commission towards broking services	10,058	1,513
		Amount payable / (receivable) at the balance sheet date	2,014	1,057
Varun Dua	Managing Director & CEO	Remuneration - Key Managerial Personnel	10,870	5,700
Deepak Angrula	Whole-time Director		9,559	7,410
Jitendra Nayyar	Chief Financial Officer		17,001	9,492
Karishma Desai	Company Secretary		3,671	1,913



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2.5 Details of earning per share for the year ended March 31, 2020

(₹ in 000's)

Particulars	March 31, 2020	March 31, 2019
Profit/(loss) available to equity shareholders	(18,77,838)	(13,43,715)
Weighted average number of equity shares		
Number of shares at the beginning of the year	2,36,000	1,36,000
Share issued during the year	3,10,000	1,00,000
Total number of equity share outstanding at the end of the year	5,46,000	2,36,000
Weighted average number of equity shares outstanding during the year	3,92,148	1,58,712
Add: Effect of dilutive issues of options and share application pending allotment	-	-
Diluted weighted average number of equity shares outstanding during the year	3,92,148	1,58,712
Nominal value of equity shares	10	10
Basic earnings per share	(4.79)	(8.47)
Diluted earnings per share	(4.79)	(8.47)

2.6 Deferred taxes

Deferred tax asset has not been recognized in the accounts as there is no virtual/reasonable certainty of realisation as of balance sheet date.

3 Other disclosures

3.1 Micro and Small scale business entities

There is no Micro, Small & Medium enterprise to which the Company owes dues, which are outstanding for more than 45 days as at March 31, 2020 (previous year: ₹ NIL) and hence disclosure relating to amounts unpaid as at the year-end together with interest paid / payable as required under the Micro, Small and Medium Enterprises Development Act, 2006 have not been given. This information as required to be disclosed under the said Act, has been determined to the extent such parties have been identified on the basis of information available with the Company.

3.2 Disclosure for expenditure towards CSR activities is given as under:

- Gross amount required to be spent by the company during the year was ₹NIL (previous year: ₹NIL), since the Company has no profits till date.
- Amount spent during the year is ₹NIL (previous year: ₹NIL).



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3.3 Investor Education & Protection Fund

For the year ended March 31, 2020, the company is not required to transfer any amount into the Investor Education & Protection Fund (previous year: ₹ NIL).

3.4 Covid-19 Impact

The Company has evaluated impact of COVID-19 pandemic on its business operations and financial position and based on its review of current indicators of future economic conditions, there is no significant impact on its financial results as at March 31, 2020. However, the impact assessment of COVID-19 is a continuing process given the uncertainties associated with its nature and duration. Accordingly, the impact may be different from that estimated as at the date of approval of these financial results. The Company will continue to monitor any material changes to future economic conditions. The Company do not foresee any adverse impact on its ability to continue as a going concern.

3.5 Dividend

The Board of directors have not proposed any dividend during the current year.

As per our Report of even date attached.

For S.K. Mehta & Co
Chartered Accountants
Firm Registration No.: 000478N

For Varma & Varma
Chartered Accountants
Firm Registration No.: 004532S

**For and on behalf of the Board
Of Directors**

Varun Dua
Managing Director and CEO
(DIN : 02092948)

Deepak Angrula
Whole-time Director
(DIN: 03476789)

Ruchi Deepak
Director
(DIN : 07582619)

Jitendra Nayyar
CFO

Karishma Desai
Company Secretary
(M.No.:A22698)

Rohit Mehta
Partner
Membership No.: 091382

Georgy Mathew
Partner
Membership No.: 209645



Place: Bengaluru

Dated: 28th May, 2020